### **INTERNATIONAL DESIGN GROUP S.P.A.** WITH A SOLE SHAREHOLDER

Company subject to the direction and coordination of Design Holding S.p.A. Registered Office: Via Manzoni 38 – 20121 Milan (MI), Italy Registered in the Milan Company Register - Taxpayer ID and registration no. 10462810960



# Annual Report 2023 December 31, 2023

#### FINANCIAL REVIEW

#### Introduction

Dear Shareholder,

The audited Consolidated Financial Statements as of December 31, 2023 of International Design Group S.p.A. (hereafter also "*IDG*" or "*IDG Group*") show a net profit of Euro 14,1 million.

#### Accounting standards

The audited Consolidated Financial Statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), adopted by the European Commission in accordance with the procedure of art. 6 of Regulation (EC) n. 1606/2002 of the European Parliament and of the Council of July 19<sup>th</sup>, 2002, relating to the application of international accounting standards.

The separate financial statements of International Design Group S.p.A. has been drawn up in compliance with the provisions of the Civil Code, as amended by Legislative Decree 139/2015 (the "Decree"), interpreted and integrated by the Italian accounting principles issued by the Italian Accounting Organization ("OIC").

For more details on the accounting standards used to prepare this document, please refer to the Notes to the Consolidated Financial Statements.

Some "non-IFRS measures", explained in the next paragraph, are also used within the Financial Review in order to represent certain economic and financial aspects of the period from a management perspective.

The Consolidated Financial Statements are presented in Euro currency and all values, if not differently indicated, are expressed in thousands of Euro.

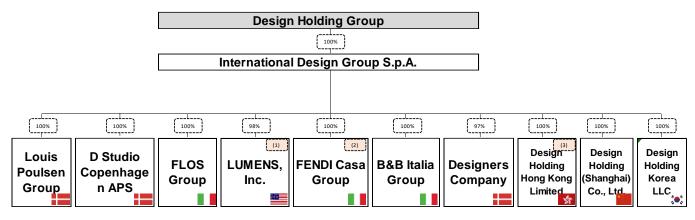
The exchange rates applied in the conversion of the asset and liability balances in currencies other than the Euro at December 31, 2023 and the average rates of the period from January 1, 2023 - December 31, 2023 are as follows:

			December 31, 2023		
country	Currency code	Currency description	Average	Exchange rate at the	
	-		Exchange rate	end of the month	
Sweden	SEK	Swedish Krone	11,203	11,096	
Norway	NOK	Norwish Krone	11,533	11,241	
United Kingdom	GBP	GB Pound	0,862	0,869	
USA	USD	US Dollar	1,090	1,105	
Canada	CAD	Canadian Dollar	1,465	1,464	
Japan	JPY	Japanise Yen	157,213	156,330	
Switzerland	CHF	Swiss Franc	0,944	0,926	
Hong Kong	HKD	Hong Kong Dollar	8,515	8,631	
Rep. Of China	CNY	Chinese Renminbi (Yuan)	7,787	7,851	
Denmark	DKK	Danish Krone	7,456	7,453	
Singapore	SGD	Singapore Dollar	1,453	1,459	
South Korea	KRW	Korean Won	1.423,126	1.433,660	

The Group has prepared the financial statements on a going concern basis.

The group structure and includes the following consolidated subgroups:

#### **GROUP STRUCTURE**



(1) Lumens Inc.: on Jan 1, 2023 Lumens LLC was merged into YDesign Group which in turn merged into IDG Apollo Parent Inc. and at the same time was renamed in LUMENS Inc.

(2) Fendi Casa Group is composed of several legal entities. International Design Group owns 100% of DQM (the ownership percentage above reported), while DQM owns 80% of FFD. 20% of FFD is held by Fendi S.r.l.

(3) **Design Holding Hong Kong**: company previously included under B&B Italia Group, transferred to Internation Design Group S.p.A. in 2023, with direct control (100%).

#### NON IFRS MEASURES AND RATIOS

The Group uses certain financial measures ("non-IFRS measures") to assess its business performance and to help readers understand and analyze the results of its operations and its financial position. Although they are used by the Group's management, such measures are not universally or legally defined and are not regulated by the IFRS adopted to prepare these audited Consolidated Financial Statements.

Other companies operating in the same business sector might use the same measures, but with different calculation criteria. For this reason, non-IFRS measures should always be read in conjunction with the related notes, and may not be directly comparable with those used by other companies.

The main non-IFRS measures used in this document are below reported:

**CORE BRANDS**: are the historical brands of the Group and part of the Group's perimeter since the establishment of the Group in 2018: FLOS, Louis Poulsen and B&B Italia.

**EMERGING BRANDS**: these are the brands included in the scope of consolidation after the Group was established in 2018 and, at the date of this reporting, are Lumens, FENDI Casa and Designers Company.

**LIGHTING**: all the brands that sell lighting products: FLOS, Louis Poulsen, as well as the sales generated by Lumens, the e-commerce platform whose revenues are mainly represented by lighting products.

**FURNITURE**: all the brands that sell furniture products: B&B Italia Group (that also includes the Maxalto, Arclinea and Azucena brands), Fendi Casa and Designers Company.

**NON-RECURRING COSTS AND REVENUES:** positive or negative components connected to transactions whose occurrence is non-recurring or from those transactions or events that do not occur frequently in the normal course of business.

**OPERATING RESULT - EBIT**: Earnings before Interest and Taxation, defined as the difference between revenues from sales and services and operating costs, including amortization, depreciation and impairment of tangible/intangible assets and right of use assets.

**OPERATING RESULT – ADJUSTED EBIT:** Operating result (EBIT) as previously defined, adjusted to excludes the non-recurring costs and revenues.

**EBITDA:** Earnings before interest, taxation, depreciation and impairment. It can also be defined as the operating result (EBIT, as previously defined) excluding the effects of amortization, depreciation and impairment of tangible/Intangible assets and right of use assets.

Adjusted EBITDA: EBITDA as previously defined, adjusted to exclude the non-recurring costs and revenues.

Adjusted EBITDA, excluding the application of IFRS 16: Adjusted EBITDA as previously defined, but inclusive of lease charges, calculated as the sum of the depreciation of the right-of-use assets and interests on lease payables (IFRS16).

**Net financial debt/(surplus)**: Short-term and long-term financial payables due to third parties and related parties, net of cash and cash equivalents and short-term and long-term financial receivables due from third parties and related parties.

**Net Cash flows from Operating activities**: cash generated by the Group in normal business operations. The change in cash of the period is calculated through the indirect method that begins from the net profit or loss of the period, adding back the non-cash items.

#### Key financials and ratios

The following are certain ratios for presenting the performance of the Group:

	December 31	December 31	
	2023	2022	Change %
Total REVENUES of the Group	787.770	847.815	-7,1%
Adjusted EBITDA	200.227	218.054	-8,2%
OPERATING RESULT - Adjusted EBIT	147.018	172.823	-14,9%
PROFIT of the period	14.052	47.818	-70,6%
Profit on total revenues %	1,8%	5,6%	
AVERAGE EMPLOYEES (FTE's)	2.132	2.271	-6,1%

	December 31	December 31	
	2023	2022	Change %
NET OPERATING WORKING CAPITAL	43.584	46.935	-7,1%
NET INVESTED CAPITAL	2.273.811	2.273.596	0,0%
NET FINANCIAL DEBT	(959.625)	(956.805)	-0,3%
GROUP SHAREHOLDERS EQUITY	1.124.408	1.119.916	0,4%

#### **Consolidated statement of Profit or Loss**

The following table summarizes the reclassified Group's Income statement, compared with the same period of the prior year and with a separate indication of non-recurring costs and revenues.

Reclassified Income Statement of the Group	December 31	December 31
	2023	2022
Revenues from contracts with customers	784.846	844.045
Other revenues and income	2.924	3.770
Total Revenues	787.770	847.815
Purchases of raw materials, semifinished goods, finished products		
and changes in inventories	(208.206)	(229.248)
Personnel costs	(158.502)	(160.388)
Service costs	(206.812)	(225.158)
Provisions	(2.183)	(1.559)
Other costs and charges	(11.839)	(13.410)
Total Costs	(587.542)	(629.763)
Non-recurring (costs) / revenues impacting EBITDA	(24.003)	(37.751)
EBITDA	176.224	180.303
Depreciation, amortization and impairment on	(00.000)	(00.000)
tangible and intangible fixed assets	(38.338)	(30.602)
Depreciation and write-downs of the Right of Use assets	(17.698)	(14.628)
Amortization depreciation and impairment	(56.036)	(45.230)
Operating result - EBIT	120.188	135.072
Financial income	8.626	7.997
Financial charges	(94.625)	(69.033)
Total Financial Expenses	(85.998)	(61.036)
Profit/(loss) before taxes	34.189	74.036
Income Taxes	(20.137)	(26.218)
Profit/(loss) of the period	14.052	47.818
Profit/(Loss) for the period, attributable to the Group	15.210	48.860
Profit/(Loss) for the period, attributable to minority interest	(1.157)	(1.043)

Reported below is the reconciliation between the EBITDA and the Adjusted EBITDA and between EBIT and the Adjusted EBIT, as well as the list of non-recurring items of the two periods:

	December 31	December 31	
	2023	2022	Change %
EBITDA	176.224	180.303	-2,3%
Non-recurring costs impacting EBITDA - (1)	24.003	37.751	-36,4%
Adjusted EBITDA	200.227	218.054	-8,2%
IFRS16	(20.931)	(19.690)	6,3%
Depreciation of the Right of Use assets	(17.698)	(14.628)	21,0%
Non-recurring on depr. of Right of Use assets	2.461	-	
Interest Expense on lease Liabilities	(5.693)	(5.062)	12,5%
Adjusted EBITDA, excluding the application of IFRS 16	179.297	198.363	-9,6%

	December 31	December 31	
	2023	2022	Change %
Operating result - EBIT	120.188	135.072	-11,0%
Total Non-recurring costs/(revenues) - (1)+(2)	26.831	37.751	-28,9%
Operating result - ADJUSTED EBIT	147.018	172.823	-14,9%
IFRS16 - Interest expense on lease Liabilities	(5.693)	(5.062)	12,5%
Adjusted EBIT, excluding the application of IFRS 16	141.325	167.761	-15,8%

	December 31 2023	December 31 2022
Total Non-recurring costs/(revenues) - (1)+(2)	26.831	37.751
Non-recurring costs impacting EBITDA - (1)	24.003	37.751
Management Fees and others to DH	11.696	9.297
Group compliance enhancement project	1.843	4.759
GM normalization of Designers Company (AUDO)	-	3.164
Rebranding Audo (2023), Lumens (2022)	862	993
Severance, termination and recruiting one-off	4.882	5.311
Transaction Costs on M&A/refinancing	1.021	2.750
Start up, Ramp-up cost and disinvestments	(760)	8.032
Reversal of PPA inventories	1.013	1.420
Provisions (risks, Inventory, Trade rec.) and other extraordinary expenses	3.480	2.025
Non-recurring costs impacting EBIT - (2)	2.827	
Write-off assets	367	-
Start-up & Ramp-up cost - DOS (Direct Operated stores) openings and new business	2.461	-

#### **Comments on Non-recurring expenses**

The management fees and others costs are mainly related to the service costs of the parent company of IDG, Design Holding S.p.A..

Group compliance enhancement are one-off costs to strengthen the Group's organization and system of procedures.

GM normalization of Designers Company of 2022 was related to shipping costs' spike that impacted the profitability of the company in 2022 as consequence of the sharp inflation increase. No impact in 2023.

Rebranding refer to the change of brand name of AUDO for Designers Company in 2023 and Lumens for the costs incurred in 2022 for the migration of the Ylighting website to Lumens.

Severance, termination and recruiting one-off costs relate to some exceptional expenses, such as the payment of staff reorganizations, C-Level executives dismissals and related indemnities and other legal costs.

Transaction costs on M&A of 2022 referred to the acquisition of Designers Company (Audo), while in 2023 it refers to refinancing costs of the bond issued on November 2023 (See section of the "Net Financial Position").

Start-up, ramp-up costs and disinvestment refer to the combined effect of some expenses related to the new openings (DOS) and gains from disposals of assets: in the period it the FLOS store in Rome was sold and this gain impacted positively the non-recurring items.

Reversal of PPA is related to the purchase price allocation on inventory for the Designers Company acquisition.

Provisions (risks, Inventory, Trade rec.) and other extraordinary expenses includes the accrual on Inventory for extraordinary scrapping (i.e. Misinto storm in 2023 that damaged the factory and some finish products), expenses for major and exceptional projects (i.e. SAP implementation for the FLOS Group) and not deductible taxes (i.e. VAT).

Write-off assets refer to few disposed assets.

Start-up & Ramp-up cost - DOS (Direct Operated stores) openings and new business mainly refer to the store costs of the first six months of the new DOS opening.

#### **Highlights 2023**

The macroeconomic situation in 2023 impacted the Group's result. In particular, perduring tensions resulting from the conflict between Russia and Ukraine in 2022 and the associated effects on the global economy including, among others, increasing inflation and surging interest rates have adversely affected and could continue to negatively affect international economic conditions. Additional geopolitical tensions arose the second part of 2023 for the Hamas-Israel conflict. The intensity and duration of these conflicts have economic implications on business and operations.

As a result, the Group reported a sales' contraction vs 2022, visible in all regions.

Below is the table of the revenues from contracts with customers by group of companies, geographic area and sales channel:

	Dec 31 2023	Inc % on sales	Dec 31 2022	Inc % on sales	Change	Change %
Revenues by group of companies						
FLOS	242,675	30.9%	267,134	31.6%	(24,459)	-9.2%
B&B Italia	267,265	34.1%	284,047	33.7%	(16,783)	-5.9%
Louis Poulsen	109,651	14.0%	149,323	17.7%	(39,672)	-26.6%
Emerging brands	165,239	21.1%	143,541	17.0%	21,698	15.1%
Total	784,829	100%	844,045	100%	(59,216)	-7.0%
Core Brands (FLOS, Louis Poulsen and B&B Italia)	619,591		700,504		(80,914)	-11.6%
	Dec 31 2023	Inc % on sales	Dec 31 2022	Inc % on sales	Change	Change %
Revenues by geographical area						
EMEA	475,479	60.6%	504,911	59.8%	(29,432)	-5.8%
AMERICAS	194,246	24.8%	222,031	26.3%	(27,785)	-12.5%
APAC	115,104	14.7%	117,103	13.9%	(2,000)	-1.7%
Total	784,829	100%	844,045	100%	(59,216)	-7.0%
	Dec 31 2023	Inc % on sales	Dec 31 2022	Inc % on sales	Change	Change %
Revenues by channel						
Wholesale	393,105	50.1%	450,848	53.4%	(57,743)	-12.8%
Contract	242,133	30.9%	233,883	27.7%	8,251	3.5%
DOS - Directed Operated Stores	53,125	6.8%	- /	6.4%	(948)	-1.8%
E-commerce	96,466	12.3%	105,242	12.5%	(8,776)	-8.3%
Total	784,829	100%	844,045	100%	(59,216)	-7.0%
	Dec 31 2023	Inc % on sales	Dec 31 2022	Inc % on sales	Change	Change %
Revenues by Type of goods service						
Lighting	432,867	55.2%	507,223	60.1%	(74,356)	-14.7%
Furniture	351,962	44.8%	336,823	39.9%	15,140	4.5%
Total	784,829	100%	844,045	100%	(59,216)	-7.0%

In the twelve months of 2023 the Group reported revenues (revenues from contracts with customers, excluding other income) for approximately Euro 785 million, -7% versus the same period of 2022. In constant currency and considering Lumens GMV sales the revenues of the Group would contract only at -4%

Core brands below last year (-11,6%), mainly impacted by the negative performance of lighting brands: FLOS -9,2%, Louis Poulsen down -26,6% and strongly impacted by low consumer confidence in the Nordics, especially in Denmark, Sweden and Norway. Furniture brands, after a good start, slowed down in the second part of the year; B&B Italia showed a mid-single digit decline (-5,9%), while Fendi Casa reported a strong growth (+89,7%) since 2023 is the first full year of operations. The emerging brands grew 15,1%, benefitting from the changes in the consolidated perimeter: Audo (Designers Company) was acquired on May 2022, as well as Fendi Casa started invoicing only from March 2022, while Lumens on the contrary, due to weak market condition in US especially in the beginning of 2023, reported a sales decline versus previous year.

In terms of geographical areas all the regions have suffered due to inflation and interest rates increase that influenced the consumer spending. EMEA was -5,8%, with different results between geographical areas: Italy had a single digit growth (+3%), Middle East had double digit growth (+14%), while Nordics

reported a significant contraction (-29%) caused by the economic outlook uncertainty, as well as the record comparative period, especially for Louis Poulsen.

With regard to the direct-to-consumer journey and in terms of channels performance, Contract reported a growth versus last year (+3,5%), while Directly Operated Stores (DOS) had a single digit decrease (-1,8%) and e-commerce was down 8,3%, especially for the performance of Lumens, which was impacted by the effect of the currency translation and the mix between dropship and stock sales in the Agent view. E-commerce excluding Lumens (all the ecommerce platforms of all the brands) reported a growth, however still not so relevant in terms of contribution to the channel. Wholesale, that still represents half of the Group's turnover, had a contraction of 12,8% versus the same period of 2022.

Under these tough market conditions and the consequential decrease in sales, the Group remained focused on its strategy: be the global leader in high-end design. The Group continues to enhance the desirability of its brands, by partnering with world class designers and constantly investing in R&D in order to create durable, beautiful and sustainable products. Moreover the Group continues to pursue the direct-to-consumer journey, placing consumers at the center of all our touchpoints, including DOS, Monobrand, e-commerce websites, expanding our international reach with a focus on North America, China and the Middle East.

Moreover, the Group promptly activated actions to preserve the margins, i) increasing prices in the areas most exposed to inflation and ii) implementing cost optimization initiatives and investing in geographies with high return on investment. The result was that the Group reported an adjusted EBITDA of Euro 200,2 million, down 8% versus last year, however with an adjusted EBITDA margin broadly in line with previous year (25,4% vs 25,7%).

The management continues to closely monitor the evolution of the macroeconomic scenario. Over the last few months we have observed a stabilization of the order-in-take trend. The Group, thanks to the strong order backlog, the positive development of the Contract business whose pipeline and related conversion remain strong, is confident on a progressive positive development of the top line in 2024.

#### **Net invested Capital**

The following table summarizes the balance sheet results of the Group according to the reclassified balance sheet presentation:

Net Invested Capital	Notes	December 31 2023	December 31 2022
	110100		
Goodwill		1.307.172	1.312.315
Other intangible fixed assets		666.825	669.853
Property, plant and machinery		119.462	117.638
Right of use assets		77.495	81.683
Net Technical Fixed Assets	1)	2.170.953	2.181.489
Deferred tax assets		27.753	28.496
Investments in parent company		42.593	40.528
Other non-current assets		8.782	11.667
Net Financial Fixed Assets	2)	79.128	80.692
Total non current assets	3) = (1+2)	2.250.081	2.262.181
Trade Receivable		79.113	86.961
Inventories		148.199	160.605
Trade Payables and advance from customers		(183.728)	(200.632)
Net operating working capital	4)	43.584	46.935
Other current assets (excluding items of financial pe	osition)	30.479	29.344
Other current liabilities (excluding items of financial	position)	(50.333)	(64.864)
Total current assets / liabilites	5)	(19.854)	(35.520)
Operating Working Capital	6) = (4+5)	23.730	11.415
Net Invested Capital	7) = (3+6)	2.273.811	2.273.596
Total Shareholders equity	8)	(1.126.214)	(1.122.982)
Total non-current liabilities (excluding items of	NFP) 9)	(187.972)	(193.809)
Cash and cash equivalents		75.952	88.328
Current and non-current financial liabilities		(947.698)	(954.072)
Current and non-current lease liabilities		(87.880)	(91.061)
Total Net Financial deficit	10)	(959.625)	(956.805)
Total Medium/Long Term Finance Sources	11) = (8+9+10)	(2.273.811)	(2.273.596)

#### Main Investments of the period

As at December 31, 2023, investments amounted to approximately Euro 43 million. Below is a list of the main investments of the period:

- FLOS Group invested approximately Euro 16 million in the period: Investments related to the tangible assets were mostly related to production sites in Bovezzo plant of FLOS S.p.A. and investments in FLOS Design Space Projects. Investments in intangible assets were mainly related to Flos USA (Madison), investments in R&D and software (ERP).
- B&B Italia Group invested approximately Euro 13 million mainly dedicated to the plants of Novedrate, Misinto and Caldogno, as well as to the development of new products (new moulds) and leasehold improvements for store to be opened in the future, especially in US. The intangible investments refer to software (ERP) and capitalization of R&D.
- Louis Poulsen Group invested approximately Euro 7 million; the main part was dedicated to supply chain (production, tooling for development of new products, prototypes and other equipment) and retail, for new shop in shop. The other investments were dedicated to IT and the digital channel.
- Fendi Casa Group invested approximately Euro 2 million mainly related to the leasehold improvements of the Fendi store in Shanghai (DOS) that opened in July 2023.
- Lumens (formerly YDesign Group) invested approximately Euro 2 million, mainly dedicated to the development and major enhancement of our websites, front end and back end system.
- Designers Company Group, invested approximately Euro 2 million in the strengthening of the IT set up and capitalization of R&D.
- Investments in the Holdings were also related to the development of e-commerce platforms for approximately Euro 1 million.

#### **Net Financial Position**

	December 31 2023	December 31 2022
Cash and short term deposit	(75.952)	(88.328)
Short-Term bank loan	35.579	33.366
Interest on financial liabilities	11.200	6.872
Other Current financial liabilities	4	40.685
Short-term amortized costs	(3.328)	(4.506)
Current financial liabilities	43.455	76.417
Long-Term Bond	895.000	870.000
Long-Term payables to other lenders	19.335	18.175
Long-term amortized costs	(10.092)	(10.520)
Non-current financial liabilities	904.243	877.655
Net financial debt, excluding lease liabilities	871.745	865.744
	0111140	000.144
Current lease liabilities	16.075	14.759
Non Current lease liabilities	71.805	76.302
Total lease liabilities	87.880	91.061
Net financial debt	959.625	956.805

The other current financial liabilities includes amounts that were reimbursed during the period: in January 2023 the Group paid the first deferred purchase price related to the Designers Company's acquisition (made in May 2022) for approximately Euro 39 million, included in the "Other current financial liabilities" in the 2022 Annual report (December 31, 2022). The second deferred purchase price of the Designers Company (Euro 18,2 million) has been included in the long term financial liabilities ("Long-Term payables to other lenders") since it is due in January 2025.

The Long-term bond increased from Euro 870 million to Euro 895 million: on November 16, 2023, International Design Group S.p.A. reimbursed the Euro 400 million Senior Secured 6.5% Fixed Rate Notes due 2025 and, contextually, issued Euro 425 million as Senior Secured 10% Fixed Rate Notes, expiring in 2028; the Group also increased the total commitments under the Revolving Credit Facility available at International Design Group S.p.A. from Euro 100 million to Euro 140 million and extended the relevant maturity date in line with the new Senior Secured note. Moreover, Euro 32 million of the Revolving Credit Facility has been reimbursed: Euro 10 million using cash available at International Design group S.p.A. and Euro 22 million using a portion of the proceeds of the New Bond. At the date of this report the RCF is outstanding for an amount of approximately Euro 21,5 million. The security package guaranteeing the financing in place at International Design Group S.p.A. as described in the Notes to the Consolidated Financial Statement, is in the process of being acknowledged and confirmed in connection also with the new transaction.

During the period the Group paid interests on the issued bonds for approximately Euro 65 million; in the corresponding period of 2022 it was approximately Euro 49 million: the amount is higher compared with the past mostly as a consequence of the Euribor increase that affected the variable interest on the floating bond of Euro 470 million.

For more details on current and non-current liabilities refer to the related paragraph in the notes.

#### Main risks and uncertainties

Please refer to the section on risk management in the Notes to the Consolidated Financial Statements.

#### Human resources

As of December 31, 2023, the average Group's staff (full time equivalent) for the period amounted to 2.132 units, of which 645 in Flos, 409 in Louis Poulsen, 687 in B&B Italia Group, 201 in Lumens, 111 in Designers Company Group, 64 in Fendi Casa Group and 15 in the DH Shanghai (BU Greater China).

## Transactions with subsidiary and parent companies and companies under the control of the latter

Transactions between the Group companies i) are fully eliminated in the presentation of the consolidated financial statements, ii) mainly concerned financing transactions iii) took place at market conditions.

## Number and nominal value of treasury shares and shares or units of controlling companies held by the company also through trusts or nominee with indication of the correspondent capital.

As at December 31, 2023, International Design Group owns shares in the parent Design Holding, representing 2,43% of the share capital, that was purchased in the past years against a consideration which, subject to yearly update of the relevant fair value, corresponds as of December 31, 2023 to approximately Euro 42,6 million.

# Number and nominal value of treasury shares and shares or units of parent companies purchased or sold by the company during the year, also through a trust or a nominee indicating the corresponding part of capital.

Please refer to the previous point.

#### Business outlook and events occurred after the reporting period

The complex and uncertain macroeconomic scenario could continue to impact the global economy in 2024. In such an uncertain situation, the management is not in a position to issue a guidance for the coming months.

#### INTERNATIONAL DESIGN GROUP S.P.A. WITH A SOLE SHAREHOLDER

Company subject to the direction and coordination of Design Holding S.p.A. Registered Office: Via Manzoni 38 – 20121 Milan (MI), Italy Registered in the Milan Company Register - Taxpayer ID and registration no. 10462810960

# Consolidated Financial Statements December 31, 2023

#### **Consolidated Financial Statements**

#### **Consolidated Statement of Financial Position**

	Natas	December 31	December 31
Balance Sheet	<u>Notes</u>	2023	2022
Cash and Short-Term deposits	7	75.952	88.328
Trade Receivables	8	79.113	86.961
Inventories	9	148.199	160.605
Tax current asset	10	17.139	14.245
Other current assets	11	11.329	13.088
Current Assets	40	331.732	363.227
Goodwill	12	1.307.172	1.312.315
Brands and other intangible assets	13	666.825	669.853
Property, plant and equipment	14	119.462	117.638
Right-of-use assets	15	77.495	81.683
Investments in parent company	16	42.593	40.528
Deferred tax assets	17 18	27.753 8.782	28.496
Other non-current assets	10		11.667
Non-Current Assets	40	2.250.081	2.262.181
Assets held for disposal	19	2.011	2.011
Total Assets		2.583.824	2.627.419
Share capital		5.102	5.102
Share premium reserve and other reserves		1.104.096	1.065.953
Profit/(loss) of the period		15.210	48.860
Group Shareholders' Equity		1.124.408	1.119.916
Minority shareholders' equity		2.963	4.109
Profit/(loss) of the period attributable to minority interests		(1.157)	(1.043)
Equity attributable to non-controlling interests		1.805	3.066
Total Equity	20	1.126.214	1.122.982
Current financial liabilities	21	43.455	76.417
Current lease liabilities	21	16.075	14.759
Trade payables	22	128.106	145.322
Advance from Customers	22	55.622	55.310
Current Tax liabilities	23	12.857	19.951
Other Current Liabilities	24	37.476	44.913
Current Liabilities		293.590	356.671
Non-current financial liabilities	21	904.243	877.655
Non-current lease liabilities	21	71.805	76.302
Defined benefit plans	25	6.554	7.030
Provisions for risks and charges	26	11.376	13.326
Deferred tax liabilities	27	164.336	167.553
Other non-current liabilities	28	5.707	5.900
Non-Current Liabilities		1.164.020	1.147.766
Total Liabilities		1.457.611	1.504.437
Liabilities and Shareholders' Equity		2.583.824	2.627.419
Net Current Assets		38.142	6.556
Total Assets less current Liabilities		2.290.234	2.270.748

#### Consolidated statement of profit or Loss of the period

Profit & Loss	Notes	December 31 2023	December 31 2022
Revenues from contracts with customers	Notes	784.854	844.048
Other revenues and income		5.980	3.920
Total revenues	30	790.834	847.968
Purchases of raw materials, semifinished goods, finished products and changes in inventories	31	(211.330)	(231.896)
Personnel costs	32	(163.002)	(165.255)
Service costs	33	(223.419)	(249.133)
Provisions - (accruals)/reversal	34	(2.230)	(2.617)
Other costs and charges	35	(14.629)	(18.765)
Total Cost		(614.610)	(667.666)
EBITDA		176.224	180.303
Amortization depreciation and impairment	36	(56.036)	(45.230)
Operating result - EBIT		120.188	135.072
		0.000	7 007
Financial income		8.626	7.997
Financial charges	07	(94.625)	(69.033)
Total Financial Expenses	37	(85.998)	(61.036)
Profit/(loss) before taxes		34.189	74.036
Income Taxes	38	(20.137)	(26.218)
Profit/(loss) of the period		14.052	47.818
Profit/(Loss) for the period, attributable to the Group		15.210	48.860
Profit/(Loss) for the period, attributable to minority interest		(1.157)	(1.043)

#### Consolidated statement of other comprehensive income (OCI)

	December 31 2023	December 31 2022
Profit/(Loss) of the period	14.052	47.818
A) Items recyclable to P&L:		
Exchange difference on translating foreign currency financial statements	(12.966)	9.829
Total recyclable items	(12.966)	9.829
B) Items not recyclable to P&L:		
Net gain/(loss) on equity instruments designated at fair value through other comprehensive income	2.065	1.303
Gain/(Loss) from revaluation on defined benefit plans	32	382
Total not recyclable items	2.097	1.685
TOTAL COMPREHENSIVE INCOME/(EXPENSE), NET OF TAX	3.183	59.332
Profit/(loss) of the period, attributable to the Group	4.341	60.374
Profit/(loss) of the period, attributable to minority interest	(1.157)	(1.043)

#### Statement of changes in consolidated shareholders' equity

	Share Capital	Share premium reserve and other reserve of parent company	Other reserves	Profit or (loss) for the period	Total Group share= holders Equity	<u>Minority</u> share= holders equity	<u>Minority</u> Net Profit or (loss) attribut. to minority interests	Total Minority share= holders equity	Total share= holders' equity
December 31, 2021	5.102	1.005.411	18.164	30.616	1.059.293	3.821	304	4.125	1.063.418
Allocation of previous period result			30.616	(30.616)	-	304	(304)	-	-
Result for the period				48.860	48.860		(1.043)	(1.043)	47.818
Fair value through OCI of investments in equity instruments			1.303		1.303			-	1.303
Translation gains/(losses) and other income/(expenses)			9.829		9.829			-	9.829
Actual gain & losses			382		382			-	382
Total comprehensive profit for the period			42.130	18.244	60.374	304	(1.346)	(1.043)	59.332
Dividends					-	(1.223)		(1.223)	(1.223)
Business combination					-	1.056		1.056	1.056
Stock option reserve			240		240			-	240
Other movements			8		8	152		152	160
Total variations for the period			248		248	(15)		(15)	233
December 31, 2022	5.102	1.005.411	60.542	48.860	1.119.916	4.109	(1.043)	3.066	1.122.982
Allocation of previous period result			48.860	(48.860)	-	(1.043)	1.043		
Result for the period				15.210	15.210		(1.157)	(1.157)	14.052
Fair value through OCI of investments in equity instruments			2.065		2.065			-	2.065
Translation gains/(losses) and other income/(expenses)			(12.966)		(12.966)			-	(12.966)
Actual gain & losses			32		32				32
Total comprehensive profit for the period			37.991	(33.651)	4.341	(1.043)	(115)	(1.157)	3.183
Dividends					-	(869)		(869)	(869)
Business combination			194		194	(153)		(153)	41
Share Capital Increase						1.120		1.120	1.120
Stock option reserve			30		30			-	30
Other movements			(73)		(73)	(201)		(201)	(274)
Total variations for the period			151		151	(103)		(103)	48
December 31, 2023	5.102	1.005.411	98.685	15.210	1.124.408	2.963	(1.157)	1.805	1.126.214

#### **Consolidated Statement of Cash Flows**

	December 31 2023	December 31 2022
Profit/(Loss) of the period	14.052	47.818
Depreciation and impairment of property plant and equipment	19.005	16.271
Amortisation and impairment of intangible assets	19.334	14.331
Depreciation and impairment of right of use assets	17.698	14.628
Financial income	(8.626)	(7.997)
Financial charges	94.625	69.033
Income taxes	20.137	26.218
EBITDA	176.224	180.302
Financial interests paid	(70.363)	(54.830)
Income taxes paid	(20.452)	(27.499)
Net change in employee severance indemnities and pension funds	-	-
Net change in provisions for risks and other charges	(1.068)	413
Net foreign exchange differences and other non cash items	(15.207)	2.675
Change in other assets / liabilities current and non-current	(11.982)	(2.390)
(Increase)/decrease in other non-financial assets	7.306	1.525
Increase/(decrease) in tax payables	(13.010)	(11.266)
Increase/(decrease) in other non financial liabilities	(6.278)	7.351
Changes in net working capital:	629	(25.586)
(Increase)/decrease in inventories	8.974	(22.532)
(Increase)/decrease in trade receivables	7.376	(13.005)
Increase/(decrease) in trade payables	(15.721)	9.951
NET CASH FLOWS FROM OPERATIONS	57.781	73.085
Investing activities:		
Acquisition of tangible assets net of disposals	(19.181)	(14.501)
Net investments in intangible assets	(21.230)	(21.680)
Acquisition of non-current financial assets	-	-
Acquisition of a subsidiary, net of cash acquired	-	(74.386)
NET CASH FLOWS FROM INVESTING ACTIVITIES	(40.411)	(110.566)
Financing activities:		
(Increase)/decrease of financial receivables	-	-
Increase/(decrease) in financial payables	(13.468)	(1.342)
Payment of principal portion of lease liability	(16.528)	(16.150)
Share capital increase	1.120	-
Dividends paid to minority interests	(869)	(1.223)
CASH FLOW FROM FINANCING ACTIVITIES	(29.744)	(18.715)
NET CHANGE IN CASH AND CASH EQUIVALENTS	(12.375)	(56.196)
Net cash and cash equivalents at the beginning of the period	88.328	144.524
Net cash and cash equivalents at the end of the period	75.952	88.328

# Notes to the Consolidated Financial Statements

#### Notes to the Consolidated Financial Statements

#### **1 CORPORATE INFORMATION**

The Consolidated Financial Statements of International Design Group S.p.A. (hereafter also "IDG" or "IDG Group") for the period ended December 31, 2023 has been approved by the Board of Directors on April 22, 2024.

IDG is a joint stock company, registered and headquartered in Italy, with its registered office in Milan, Via Manzoni 38.

IDG was incorporated on September 10<sup>th</sup>, 2018 and it is controlled by Design Holding S.p.A. (100%) that exercises management and coordination activities.

#### 1.1 THE GROUP – MISSION AND BRANDS

The Group is a global leader in high-end design, with a cultural heritage of European origin, characterized by an unparalleled portfolio of iconic Brands and a multi-channel distribution approach.

The Group was established on November 22, 2018 and its holding Design Holding S.p.A. exercises management and coordination activities over International Design Group S.p.A. and its subsidiaries. Initially the Group consisted of Flos, B&B Italia (that includes brands such as B&B, Maxalto, Arclinea and Azucena) and Louis Poulsen, to which YDesign Group (now Lumens) and Fendi Casa were added in 2021 and Designers Company in 2022.

The Groups' mission is to spread the beauty and the design culture around the world. The Group is committed to this objective and pursues this common ethos while preserving each brand's identity and design DNA. While acting in different domains of high-end design, across different geographies, each brand in the Group incorporates this mission with dedication into their operations.

Beauty, craftmanship, quality and sustainability are fundamental to our collective creed. Supporting heritage is another shared priority with each member of our Group nurturing design talent, engaging in scientific research and fostering pioneering partnerships to preserve iconic design legacies for the benefit of future generations.

A brief description of the Groups' brands is here reported.

#### **FLOS**

Recognized globally for its iconic design and technological innovation, Flos is a leading high-end Italian lighting Brand, both in the residential and architectural sectors.

Since its establishment in 1962, Flos products have received numerous international awards and many of these products are now featured in the permanent collections of leading international art and design museums such as the MoMA in New York, the Victoria & Albert Museum in London, and Le Centre Pompidou in Paris. A unique feature of Flos is its longstanding exclusive relationships with world-renowned designers and architects such as Achille & Pier Giacomo Castiglioni, Antonio Citterio, Jasper Morrison, Patricia Urquiola, Vincent Van Duysen, Michael Anastassiades, and many others.

With its two main operational headquarters in Brescia (Italy) and Valencia (Spain), the company is comprised of four different business streams and related R&D departments: Decorative, Architectural, Outdoor and Custom. Flos exports to more than 90 countries worldwide and has a global presence with flagship stores in Europe and US.

#### Louis Poulsen

Established in 1874, Louis Poulsen is a luxury lighting Brand with an iconic product portfolio covering both indoor and outdoor lighting. Louis Poulsen is founded on a strong Danish design heritage with iconic designs created by names such as Poul Henningsen, Arne Jacobsen, Vilhelm Lauritzen and Verner Panton, and collaborations with leading modern designers such as Christian Flindt, Shoichi Uchiyama, Louise Campell and Anne Boysen. With headquarters in Copenhagen and production facilities in Vejen (Denmark), the company has dedicated showrooms in Copenhagen, Miami, Oslo, Singapore, Tokyo and Dusseldorf and a global distribution network with more than 50 countries served.

#### B&B Italia

Founded in 1966 by Piero Ambrogio Busnelli, B&B Italia stands out for its representation of contemporary culture and for its research and innovation, which has allowed the brand to create products with unique style and elegance.

The fruitful partnership between the company's Research & Development Centre, a workshop for ideas and excellence, and the best international design professionals enabled the creation of iconic products which radically mark the history of design: Serie Up, Le Bambole, Charles and Camaleonda are just some of the products originated from the creative union between B&B Italia and the most prestigious design names including Antonio Citterio, Piero Lissoni, Mario Bellini, Gaetano Pesce, Naoto Fukasawa, Patricia Urquiola, Barber & Osgerby, Doshi Levien, Michael Anastassiades, Monica Armani, Vincent Van Duysen, Foster+Partners and many others.

B&B Italia has been honoured numerous awards in its history including the five-time win of the most coveted award in Italian industrial design - the "Compasso d'Oro."

#### MAXALTO

Founded in 1975 by Afra and Tobia Scarpa, Maxalto is the group brand featuring "modern classic" approach in its collections offering a complete range of sophisticated and elegant furnishings, designed in a tradition of artisanship with a contemporary approach. It combines excellent materials, precise manufacturing and exclusive details. Maxalto uses its artisan skills to offer size and finished product customization, with its Maxalto Atelier service. The Maxalto brand has been entirely designed and coordinated by Antonio Citterio since 1995.

#### **ARCLINEA**

Arclinea Arredamenti S.p.A., founded by Silvio Fortuna in Caldogno in 1925, started as an artisanal laboratory specializing in wood-processing and has grown to become an Italian leader in high-end design kitchens. Arclinea grew thanks to its ability to anticipate social change, combining tradition with innovation and excellence in industrial production. In 1958, the Company launched the first modular kitchen, soon followed by the first kitchen with built-in electrical appliances and a stainless-steel hob. In the '80s, Arclinea started collaborating with famous architects and designers; towards the end of the nineties the relationship with Antonio Citterio strengthened and he became the company's main designer. Arclinea, through the collaboration with Antonio Citterio, confirmed its desire to produce not only equipment and furnishings, but also new architectures for living.

Today Arclinea is a prestigious international brand, the perfect ambassador of Made in Italy in the world and operates in both retail and contract with the divisions: residential, hospitality, marine. Since 2016 Arclinea has been part of B&B Italia Group, a leading group in high-end design furnishings present in over 40 countries around the world.

#### AZUCENA

In 2018, the B&B Italia Group acquired the classic Italian brand Azucena founded in 1947 by architects Luigi Caccia Dominioni, Ignazio Gardella and Corrado Corradi Dell'Acqua.

The Azucena brand produces and markets a collection that reissues more than 20 iconic products designed by Luigi Caccia Dominioni including the Catilina chair, the ABCD and Toro chairs, the Monachella lamp and the Cavalletto table which can be found in selected stores in Italy and abroad.

#### **LUMENS**

In June 2021, IDG acquired YDesign Group, now renamed Lumens, a U.S.-based e-commerce company founded in the San Francisco Bay Area in 2001 and incorporating the heritage of YLighting, a leader in the high-end online lighting market in the United States.

Lumens is North America's premier destination for modern lighting, furniture and décor, serving trade and contract professionals as well as consumers. We travel the world to source from over 350 global brands, curating a product assortment that features iconic designs as well as the latest from emerging studios, including exclusive and custom pieces. Lumens' vision to inspire and connect the world with good design has driven the company to be a leader in innovation, delivering a best-in-class customer experience through our website, brand partnerships, editorial content, and team of design experts and ALA-certified product specialists.

#### FENDI Casa

In May 2021 the Group and FENDI announced the launch of the partnership Fashion Furniture Design (FF Design) to develop the FENDI Casa business.

This new strategic venture enables FENDI to collaborate with a trusted, skilled partner, to jointly manage its home segment, designing, producing, and distributing collections that reflect the most authentic spirit of the Luxury Maison, as well as the Group's know-how, in a proud celebration of the Made in Italy craftsmanship.

#### **AUDO (Designers Company)**

In May 2022, with the objective of consolidating its market position in the European market and in the US, the Group acquired Designers Company a Danish group that included brands such as Menu and by Lassen.

MENU is a Danish design brand, selling contemporary furniture, lighting, and accessories in the premium segment to professionals and retail customers in more than 50 countries. The headquarters are located at The Audo, in Copenhagen, which is a hybrid of a showroom, a concept store and a boutique hotel – developed by the owners of MENU. The company was founded in 1978 and has around 100 employees who collaborate with talented designers to manufacture quality products rooted in the Scandinavian design tradition.

By Lassen's archive of architecture and furniture design represents the finest qualities of the Danish design tradition. By Lassen pursuits a more classic design profile to target the luxury segment.

Menu - in 2023 by Lassen and The Audo have merged into one united brand, Audo.

#### **1.2 COMPANY THAT EXERCISES MANAGEMENT AND COORDINATION ACTIVITIES**

As provided by the article 2497-bis of Italian Civil Code, the Group is subject to management and coordination activities by its parent company Design Holding S.p.A. (hereafter also "DH"), with its registered office in Milan, Via Manzoni 38, Taxpayer ID and registration n. 10446470964, Chamber of Commerce ID. MI-2532182, incorporated on August 1st, 2018.

In the following table are provided the salient figures of the last approved financial statements of DH, prepared in accordance with the national accounting principles.

It should be noted that the Company whose data is reported prepares the consolidated financial statements.

## 1.3 STATEMENT OF FINANCIAL POSITION OF THE ULTIMATE PARENT COMPANY THAT EXERCISES MANAGEMENT AND COORDINATION ACTIVITIES

Balance Sheet	December 31	December 31
Dalance Sheet		
	2022	2021
Fixed assets	1.016.024	1.015.506
Working capital	22.889	18.622
Other assets	372	359
Total Assets	1.039.285	1.034.487
Share Capital	5.152	5.152
Reserves	1.011.355	1.012.299
Profit/(loss) of the period	(1.193)	(944)
Total Shareholders' equity	1.015.314	1.016.507
Provision for risk and charges	12.947	8.010
Defined benefit plans	134	54
Payables	10.888	9.915
Other liabilities	1	1
Total Liabilities	23.971	17.980
Total Shareholders' equity and liabilities	1.039.285	1.034.487

Profit or Loss statement	December 31	December 31
	2022	2021
Total revenues	20.676	17.752
Cost of good sold	(21.792)	(18.854)
Financial income/(charges)	(58)	-
Taxation	(19)	157
Profit/(loss) of the period	(1.193)	(944)

#### **1.4 SIGNIFICANT EVENTS OCCURRED DURING THE PERIOD**

Effective on January 1, 2023 Lumens, LLC was merged into YDesign Group which in turn merged into IDG Apollo Parent Inc.

After this merger operation, the company has been renamed "Lumens, Inc".

On November 16, 2023, International Design Group S.p.A. reimbursed the Euro 400 million Senior Secured 6.5% Fixed Rate Notes due 2025 and, on the same time, issued Euro 425 million as Senior Secured 10% Fixed Rate Notes, expiring on 2028; as a consequence the total long-term bonds increased to Euro 895 million as at December 31, 2023 (Euro 870 million at December 31, 2022).

#### 2 ACCOUNTING POLICIES

The Consolidated Financial Statements of the Group were prepared in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and endorsed by the European Union.

The Consolidated Financial Statements were prepared according to the historical cost convention, except for the recognition of derivative financial instruments and of certain financial assets, which are recognized at fair value.

The carrying amount of the assets and liabilities subjected to fair value hedging and that would otherwise by recognized at the amortized cost, is adjusted to take into account variations in the fair value attributable to the hedged risks.

The Consolidated Financial Statements are presented in Euro currency and all values, if not differently indicated, are expressed in thousands of Euro.

The Group has prepared the financial statements on a going concern basis.

#### **3 BASIS OF CONSOLIDATION**

The Consolidated Financial Statements comprise the financial statements of International Design Group S.p.A. and of its subsidiaries as of December 31, 2023.

Control is obtained when the Group is exposed or is entitled to variable returns, deriving from its relations with the investee entity and, at the same time, can affect such returns by exercising its power over that entity.

Specifically, the Group controls an investee if, and only if, the Group has:

- power over the investee entity (i.e., it owns valid rights that currently entitle it to manage the significant activities of the investee entity);
- exposure or rights to variable returns deriving from the relationships with the investee entity;
- the ability to exercise its own power on the investee entity to affect the amount of its returns.

When the Group holds less than the majority of the voting rights (or similar rights) it must consider all relevant facts and circumstances to establish whether it controls the investee entity, including:

- Contractual agreements with other holders of voting rights;
- Rights deriving from contractual agreements;
- Voting rights and potential voting rights of the Group.

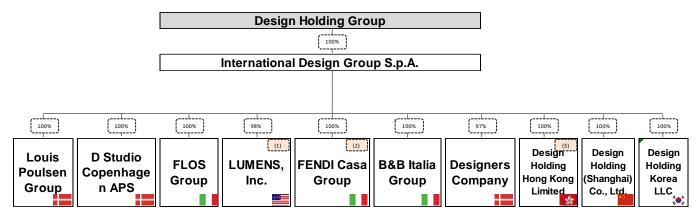
The Group reconsiders whether or not it has control of an investee if the facts and circumstances indicate that changes have occurred in one or more of the three elements with relevance for the purposes of the definition of control. The consolidation of a subsidiary starts when the Group obtains control thereof and ceases when the Group loses control. The assets, liabilities, revenues and costs of the subsidiary acquired or sold during the period are included in the statement of comprehensive income from the date on which the Group obtains control of the Group no longer exercises control of the company.

The profit/(loss) for the period each component of the other comprehensive income are attributed to the shareholders of the parent company and to minority interests, even if this implies that minority interests have a deficit balance. When necessary, the appropriate adjustments are made to the financial statements of the subsidiaries, to ensure compliance with the group's accounting policies. All assets and liabilities, the shareholders' equity, the revenues, costs and intercompany cash flows relating to transactions between the Group's entities are fully eliminated in the consolidation phase.

Changes in the shareholdings in a subsidiary that do not entail a loss of control are recognized in the shareholders' equity.

If the Group loses control of a subsidiary, it must eliminate the related assets (including goodwill), liabilities, minority interests and the other shareholders' equity components, while any profit or loss is recognised in the income statement. Any retained investment shall be recognized at fair value.

#### **GROUP STRUCTURE**



(1) Lumens Inc.: on Jan 1, 2023 Lumens LLC was merged into YDesign Group which in turn merged into IDG Apollo Parent Inc. and at the same time was renamed in LUMENS Inc.

(2) Fendi Casa Group is composed of several legal entities. International Design Group owns 100% of DQM (the ownership percentage above reported), while DQM owns 80% of FFD. 20% of FFD is held by Fendi S.r.I.

(3) **Design Holding Hong Kong**: company previously included under B&B Italia Group, transferred to Internation Design Group S.p.A. in 2023, with direct control (100%).

Group's companies included in the scope of consolidation are as follows:

			Share capital	Shareholding
Crown	Group's Company	Company	December 31	December 31
Group	Group's company	Currency	2023	2023
			(local currency)	
IDG	International Design Group S.p.A.	EUR	5,102,321	100.0%
D Studio Cop.	D-Studio Copenaghen A/S	DKK	40,000	100.0%
	Luminous Design Investment ApS	DKK	1,260,101	100.0%
	Louis Poulsen Sweden AB	SEK	500,000	100.0%
	Louis Poulsen Norge AS	NOK	1,500,000	100.0%
	Louis Poulsen Finland OY	EUR	100,000	100.0%
	Louis Poulsen UK Ltd.	GBP	100,000	100.0%
Louis Poulsen	Louis Poulsen German GmbH	EUR	100,000	100.0%
	Louis Poulsen USA Inc.	USD	1,000	100.0%
Group	Louis Poulsen Holland BV	EUR	35,394	100.0%
	Louis Poulsen Japan Ltd.	JPY	38,500,000	100.0%
	Louis Poulsen Switzerland AG	CHF	500,000	100.0%
	Louis Poulsen Asia Ltd.	EUR	2,459	100.0%
	Louis Poulsen A/S	DKK	10,000,000	100.0%
	Louis Poulsen Lighting LLC	CNY	149,870	100.0%
	FLOS S.p.A.	EUR	1,875,000	100.0%
	Antares Iluminacion S.A.U.	EUR	400,687	100.0%
	Flos Illuminacion Shanghai Co. Ltd	CNY	4,000,000	100.0%
	Antares Iluminacion Pte Ltd	SGD	100	100.0%
	Ares S.r.I.	EUR	78,000	100.0%
	Flos Benelux NV	EUR	100,000	100.0%
	Flos BV	EUR	931,143	100.0%
FLOS Group	Flos GmbH	EUR	600,000	100.0%
	Flos Japan Co. Ltd	JPY	40,000,000	100.0%
	Flos Norge AS	NOK	1,500,000	100.0%
	Flos France S.a.s	EUR	61,062	100.0%
	FLOS Scandinavia A	DKK	1,428,500	65.0%
	Flos Sverige AB	SEK	100,000	65.0%
	Flos Usa Inc.	USD	389,847	100.0%
	Flos UK Ltd	GBP	136,400	100.0%

Group	Group's Company	Company Currency	Share capital December 31 2023	Shareholding December 31 2023
			(local currency)	
	B&B Italia S.p.A.	EUR	1,000,000	100.0%
	B&B Italia Usa Inc New York	USD	10,000	100.0%
B&B Italia	B&B Italia Munchen Gmbh -Monaco	EUR	150,000	100.0%
Group	B&B London LTD	GBP	500,000	100.0%
Group	B&B Italia Paris Sarl	EUR	50,000	100.0%
	Arclinea Spa	EUR	240,000	100.0%
	B&B Furniture (Shanghai) Co., Ltd	CNY	999,631	100.0%
Lumens	Lumens, Inc.	USD	1,344,740	98.4%
	Design Quality Manufacturing S.p.A.	EUR	50,000	100.0%
FENDI Casa	Fashion Forniture Design S.p.A.	EUR	50,000	80.0%
	FF Design USA Inc.	USD	2,000	80.0%
Group (*)	Fashion Furniture Design (Shanghai) Co., Ltc	CNY	22,101,006	80.0%
	Fashion Furniture Design UK Limited	GBP	20,000	80.0%
Deciseore	Designers Company A/S	DKK	2,127,236	97.0%
Designers	Audo A/S	DKK	2,628,000	100.0%
Company	DC Trading	CNY	299,090	100.0%
Group	Audo North America Inc.	USD	10,000	100.0%
DH China	Design Holding (Shanghai) Co.,Ltd.	CNY	4,830,205	100.0%
DH Hong Kong	Design Holding Hong Kong	HKD	100	100.0%
DH Korea	Design Holding Korea LLC	KRW	100,000,000	100.0%

(\*) Fendi Casa Group is composed of several legal entities:

- International Design Group S.p.A. owns 100% of Design Quality Manufacturing S.p.A..

- Design Quality Manufacturing S.p.A. owns 80% of Fashion Furniture Design S.p.A., 20% of this company is held by Fendi S.r.l..

- Fashion Furniture Design S.p.A. owns 100% of FF Design USA Inc., Fashion Furniture Design (Shanghai) Co., Ltd. and Fashion Furniture Design UK Limited: above we reported "80%" considering the indirect investment of Design Quality Manufacturing.

#### **4 SUMMARY OF THE MAIN ACCOUNTING POLICIES**

The accounting standards adopted for the preparation of the interim consolidated financial statements are in line with those used for the preparation of the consolidated financial statements as at December 31, 2022, with the exception of the adoption of the new standards and amendments effective as of January 1, 2023. The Group has no early adoption of any new standard, interpretation or amendment issued but not yet effective.

Several amendments apply for the first time in 2023 but have had no impact on the interim consolidated financial statements of the Group.

Below are the new standards and amendments in force from 1 January 2023, adopted by the Group for the preparation of the consolidated financial statements.

#### **IFRS 17 Insurance Contracts**

In May 2017, the IASB issued IFRS 17 Insurance Contracts (IFRS 17), a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, IFRS 17 will replace IFRS 4 Insurance Contracts (IFRS 4) that was issued in 2005. IFRS 17 applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply. The overall objective of IFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies, IFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of IFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

IFRS 17 is effective for reporting periods beginning on or after January 1, 2023, with comparative figures required. Early application is permitted, provided the entity also applies IFRS 9 and IFRS 15 on or before the date it first applies IFRS 17. This standard is not applicable to the Group.

## Insurance Contracts: Initial application of IFRS 17 and IFRS 9 – Comparative Information – Amendments to IFRS 17

The IASB published an amendment to this standard on December 9, 2021. The amendment is a transition option relating to the comparative information on financial assets presented upon first-time adoption of IFRS 17. The amendment aims to help entities avoid temporary accounting mismatches between financial assets and liabilities of insurance contracts, and thereby improve the utility of comparative information to users of financial statements. The change has been effective for the financial years starting on 1 January 2023.

#### **Definition of Accounting Estimates - Amendments to IAS 8**

In February 2021, the IASB issued amendments to IAS 8, in which it introduces a definition of 'accounting estimates'. The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, they clarify how entities use measurement techniques and inputs to develop accounting estimates.

The amendments are effective for annual reporting periods beginning on or after 1 January 2023 and apply to changes in accounting policies and changes in accounting estimates that occur on or after the start of that period. Earlier application is permitted as long as this fact is disclosed.

The amendments are not expected to have a material impact on the Group's financial statements.

#### Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2

In February 2021, the IASB issued amendments to IAS 1 and IFRS Practice Statement 2 Making Materiality Judgements, in which it provides guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies and adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments to IAS 1 are applicable for annual periods beginning on or after 1 January 2023 with earlier application permitted. Since the amendments to the Practice Statement 2 provide non-mandatory guidance on the application of the definition of material to accounting policy information, an effective date for these amendments is not necessary.

The Group is currently revisiting their accounting policy information disclosures to ensure consistency with the amended requirements.

## Deferred Tax related to Assets and Liabilities arising from a Single Transaction - Amendments to IAS 12

In May 2021, the Board issued amendments to IAS 12, which narrow the scope of the initial recognition exception under IAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments should be applied to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, at the beginning of the earliest comparative period presented, a deferred tax asset (provided that sufficient taxable profit is available) and a deferred tax liability should also be recognised for all deductible and taxable temporary differences associated with leases and decommissioning obligations. The amendments are effective for annual reporting periods beginning on or after 1 January 2023.

The Group is currently assessing the impact of the amendments.

## Amendments to IAS 12 Income taxes: International Tax Reform – Pillar Two Model Rules (issued 23 May 2023)

On 23 May 2023, the IASB published an amendment called "Amendments to IAS 12 Income taxes: International Tax Reform – Pillar Two Model Rules" to clarify the application of IAS 12 Income Taxes to income taxes arising from tax laws enacted or enacted in substantive way to implement the *Pillar Two Model Rules* of the inclusive OECD/G20 Framework on *Base Erosion and Profit Shifting* according to which large multinationals (with turnover greater than  $\in$ 750 million) pay a global minimum tax rate of 15% in each jurisdiction in which they operate.

The amendments to IAS 12 have been introduced in response to the OECD's BEPS Pillar Two rules and include:

- A mandatory temporary exception to the recognition and disclosure of deferred taxes arising from the jurisdictional implementation of the Pillar Two model rules; and
- Disclosure requirements for affected entities to help users of the financial statements better understand an entity's exposure to Pillar Two income taxes arising from that legislation, particularly before its effective date.

The mandatory temporary exception – the use of which is required to be disclosed – applies immediately. The remaining disclosure requirements apply for annual reporting periods beginning on or after 1 January 2023, but not for any interim periods ending on or before 31 December 2023.

The GloBe - Pillar II rules, according to which large multinationals (with turnover greater than €750 million) pay a global minimum tax rate of 15% in each jurisdiction in which they operate, will become effective from 1 January 2024.Pillar Two Model Rules legislation has been promulgated in some jurisdictions in which the Group operates.

#### 4.1 BUSINESS COMBINATIONS AND GOODWILL

Business combinations are accounted using the acquisition method. The cost of an acquisition is determined as the sum of the consideration transferred, measured at fair value as at the acquisition date, and of the amount of the minority interest in the acquired entity. For each business combination, the Group defines whether to measure the minority interest in the acquired entity at fair value or proportionally to the minority interest in the identifiable net assets of the acquired entity. The acquisition costs are expensed in the period and classified among administrative expenses.

The Group determines that it has acquired a business when the acquired set of activities and assets include an input and a substantive process that together significantly contribute to the ability to create outputs. The acquired process is considered substantive if it is critical to the ability to continue producing outputs, and the inputs acquired include an organised workforce with the necessary skills, knowledge, or experience to perform that process or it significantly contributes to the ability to continue producing outputs and is considered unique or scarce or cannot be replaced without significant cost, effort, or delay in the ability to continue producing outputs.

When the Group acquires a business, it classifies or designates the financial assets acquired or the liabilities assumed in accordance with the contractual terms, the economic conditions and the other pertinent conditions existing at the date of acquisition. This includes the check to determine whether an embedded derivative has to be separated from the primary contract.

Any contingent consideration to be paid is recognized by the acquirer at fair value at the date of acquisition. The contingent consideration classified as equity is not subject to remeasurement and its subsequent payment is recognized with the shareholders' equity. The change in the fair value of the contingent consideration classified as asset or liability, as a financial instrument that is in the subject of IFRS 9 Financial Instruments, shall be recognised in the income statement in accordance with IFRS 9. The contingent consideration that is not included in the scope of IFRS 9 is measured at fair value at the date of the financial statements and fair value variations are recognised in the profit and loss.

Goodwill is initially measured at cost represented by the excess of the aggregate consideration transferred and the amount recorded for minority interests with respect to the identifiable assets acquired and the liabilities assumed by the Group. If the fair value of the net assets acquired exceeds the aggregate consideration, the Group verifies again whether it correctly identified all acquired assets and all assumed liabilities and it reviews the procedures used to determine the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of the net assets acquired than the aggregate consideration, then the difference (gain) is recognized in the profit and loss.

After the initial recognition, goodwill is measured at the cost less any accumulated impairment losses. For the purpose of the impairment test, the goodwill acquired in a business combination is allocated, from the date of acquisition, to each cash-generating unit of the Group expected to benefit from the synergies of the aggregation, regardless of whether other assets or liabilities of the acquired entity are assigned to these units.

If goodwill was allocated to a cash-generating unit (CGU) and the entity disposes of some of the operation within this unit, the goodwill associated with the disposed operation is included in the carrying amount of the operation when the gain or the loss of the disposal is determined. The goodwill associated with the disposed operations is determined on the basis of the relative values of the disposed operation and of the retained part of the cash-generating unit.

#### 4.2 CURRENT/NON-CURRENT CLASSIFICATION

The assets and liabilities in the financial statements of the Group are classified according to the current/noncurrent criterion.

An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period Or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

The Group classifies all other assets as non-current.

A liability is current when:

- it is expected to be extinguished in its normal operating cycle;
- it is held mainly for the purpose of trading;
- it must be extinguished within twelve months after the reporting period; or
- the entity does not have an unconditional right to defer payment of the liability for at least twelve months after the reporting period.

The terms of the liability that could, at the option of the counterparty, result in its settlement by the issue of

equity instruments do not affect its classification.

The Group classifies all other liabilities as non-current.

Assets and liabilities for deferred tax assets and liabilities are classified among non-current assets and liabilities.

## 4.3 TRANSLATION OF FINANCIAL STATEMENTS EXPRESSED IN A DIFFERENT CURRENCY FROM THE FUNCTIONAL CURRENCY

The rules for the translation of the financial statements of the subsidiaries expressed in currencies other the Euro, are as follows:

- assets and liabilities are converted using the exchange rates prevailing at the reference date of the Consolidated Financial Statements (December 31);
- costs and revenues are converted at the average exchange rate of the period, which approximates exchange rates prevailing at the dates of the transactions;
- the translation reserve includes both the exchange differences generated by the conversion of the amounts at a different rate from the closing rate and those generated by the translation of the opening shareholders' equity amounts at a different exchange rate from the one prevailing on the closing date of the reporting period;
- upon disposal of a foreign operation, the component of OCI (translation reserve) relating to that particular foreign operation is reclassified to profit or loss;
- upon disposal of a foreign operation, the part of the comprehensive income statement (conversion reserve) referring to this foreign operation is recorded in the income statement;
- the goodwill and adjustments deriving from fair value related to the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the exchange rate prevailing on the closing date of the period.

The exchange rates applied in the conversion of the asset and liability balances in currencies other than the Euro at December 31, 2023 and the average rates of the period from January 1, 2023 - December 31, 2023 are as follows:

			December 31, 2023		
country	Currency code	Currency description	Average Exchange rate	Exchange rate at the end of the month	
Sweden	SEK	Swedish Krone	11,203	11,096	
Norway	NOK	Norwish Krone	11,533	11,241	
United Kingdom	GBP	GB Pound	0,862	0,869	
USA	USD	US Dollar	1,090	1,105	
Canada	CAD	Canadian Dollar	1,465	1,464	
Japan	JPY	Japanise Yen	157,213	156,330	
Switzerland	CHF	Swiss Franc	0,944	0,926	
Hong Kong	HKD	Hong Kong Dollar	8,515	8,631	
Rep. Of China	CNY	Chinese Renminbi (Yuan)	7,787	7,851	
Denmark	DKK	Danish Krone	7,456	7,453	
Singapore	SGD	Singapore Dollar	1,453	1,459	
South Korea	KRW	Korean Won	1.423,126	1.433,660	

#### 4.4 FAIR VALUE MEASUREMENT

The Group measures certain financial assets at fair value at each reporting date.

The fair value is the price that would be collected for the sale of an asset, or that would be paid for the transfer of a liability, in a regular transaction between market operators at the measurement date.

A measurement of the fair value supposes that the sale of the asset or the transfer of the liability takes place:

- a) in the main market of the asset or liability; or
- b) in the absence of a main market, in the most advantageous market for the asset or liability.

The main market or the most advantageous market must be accessible for the Group.

The fair value of an asset or liability is measured adopting the assumptions that market operators would use in determining the price of the asset or liability, presuming that they act to best satisfy their own economic interest.

A measurement of the fair value of a non-financial asset considers the capability of a market participant to generate economic benefits employing the asset it its highest and best use or selling it to another market participant who would employ it in its highest and best use.

The Group uses valuation techniques that are suitable for the circumstances and for which there are sufficient available to measure fair value, maximizing the use of significant observable inputs and minimizing the use of non-observable inputs.

All assets and liabilities for which the fair value is assessed or exposed in the financial statements are categorized according to the fair value hierarchy, as described below:

- Level 1 The (unadjusted) listed prices in active markets for identical assets or liabilities which the entity can access at the measurement date;
- Level 2 Inputs other than the listed prices included in Level 1, observable directly or indirectly for the assets or for the liability;
- Level 3 Measurement techniques for which the input data are not observable for the asset or for the liability.

The fair value measurement is entirely classified in the same level of the fair value hierarchy in which the lowest input in the hierarchy used for the measurement is classified.

For the assets and liabilities recognised in the financial statements on a recurring basis, the Group determines whether there have been any transfers between the levels of the hierarchy revising the categorization (based

on the lowest level input, that is significant for the purposes of the fair value measurement as a whole) at each reporting date.

For the purposes of the information about fair value, the Group determines the classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or of the liability and the level of the fair value hierarchy as illustrated above.

Fair-value related disclosures for financial instruments and non-financial assets that are measured at fair

value or where fair values are disclosed, are summarized in the following notes:

- Disclosures for valuation methods, significant estimates and assumptions
- Quantitative disclosures of fair value measurement hierarchy
- Investment in non-listed equity shares (discontinued operations)
- Property, plant and equipment under revaluation model
- Investment properties
- Financial instruments (including those carried at amortised cost)
- Contingent consideration

#### **4.5 REVENUE RECOGNITION**

Revenue from contracts with customers is recognized when control of the goods and services is transferred to the customer for an amount that reflects the price the Group expects to receive in exchange for such goods or services.

#### 4.5.1 SALE OF GOODS

The revenue from the sale of goods is recognized at a point in time when the company has transferred the control of the goods and services, generally on the date of delivery of the goods. As regards the subsidiary Lumens, the main part of the activity is provided by operating with the dropshipping method and pursuant to IFRS15 this company operates as an agent, while for a small part of its services it is operated as a principal.

The revenue is measured at the fair value of the consideration received or to be received, net of returns and rebates, commercial discounts and volume reductions. Subsidiaries provide a two-year warranty on repair, in line with industry practice. Customers are not provided with additional guarantees and maintenance contracts.

#### 4.5.2 DIVIDENDS

Dividends are recognized when the right to receive payment is established, which generally corresponds to the time when the Shareholders' Meeting approves their distribution.

#### 4.5.3 RENTAL REVENUES

Rents deriving from property investments are recognized on a straight-line basis over the duration of the existing lease contracts at the balance sheet date and are classified as revenues, taking into account their operational nature.

#### 4.6 INCOME TAXES

#### 4.6.1 CURRENT TAXES

Current taxes of the period are measured for the amount expected to be recovered from or to be paid to the tax authorities. The tax rates and the tax regulations used to calculate the amount are those promulgated, or substantially in force, at the reporting date in the countries where the Group operates and generates its own taxable income.

Current taxes relating to items recognized directly in the shareholders' equity are also recognized in the shareholders' equity and not in the statement of the profit/(loss) for the period. The Management periodically assesses the position assumed in the income tax return in the cases in which the tax rules are subject to interpretation and, when appropriate, it allocates provisions. Please refers to note 38 "Taxation".

#### 4.6.2 DEFERRED TAX ASSETS AND LIABILITIES

Deferred taxes are calculated applying the "liability method" to temporary differences at the date of the financial statements between the tax values of the assets and liabilities and the corresponding financial statement values.

Deferred tax liabilities are recognised on all taxable temporary differences, with the following exceptions:

- deferred tax liabilities derive from the initial recognition of the goodwill of an asset or liability in a transaction that does not represent a business combination and, at the time of the transaction itself, influences neither the result of the financial statements nor the result for tax purposes;
- the reversal of taxable temporary differences, associated with equity investments in subsidiaries, associates and joint venture, can be controlled, and it is probable that it will not occur in the foreseeable future.

Deferred tax assets are recognised in view of all deductible temporary differences, of tax receivables and of unused tax losses that can be carried forward, to the extent to which it is probable that sufficient future taxable income will be available, which will allow utilisation of deductible temporary differences and of receivables and tax losses carried forward, excepting the cases in which:

- the deferred tax asset connected with deductible temporary differences derive from the initial recognition of an asset or liability in a transaction that does not represent a business combination and, at the time of the transaction itself, influences neither the result of the financial statements nor the result for tax purposes;
- in the case of deductible temporary differences associated with equity investments in subsidiaries, associates and joint ventures, deferred tax assets are recognised only to the extent to which it is probable that they will be reversed in the foreseeable future and that there will be sufficient taxable income that allows to recover these temporary differences.

The carrying amount of deferred tax assets is re-examined at each reporting date and reduced to the extent to which it is no longer probable that in the future there will be sufficient taxable income to allow the receivable to be used in full or in part. Unrecognised deferred tax assets are re-examined at each reporting date and are recognised to the extent to which it becomes probable that taxable income will be sufficient to allow these taxes to be recovered.

Deferred tax assets and liabilities are measured on the basis of the tax rate expected to be applied during the year in which these assets will be realised or these liabilities will be extinguished, considering the rates in force and the ones already promulgated, or substantially in force, at the reporting date.

Deferred taxes relating to elements recognised outside the income statement are also recognised outside the income statement and, hence, in the shareholders' equity or in the statement of comprehensive income, consistently with the element to which they refer.

The Group offsets deferred tax assets and deferred tax liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### 4.6.3 INDIRECT TAXES

Expenses, revenues, assets and liabilities are recognised net of indirect taxes, such as the value added tax, with the following exceptions:

- the tax applied to the purchase of goods or services is not deductible; in this case it is recognised as a part of the purchase cost of the asset or part of the cost recognised in the income statement;
- trade receivables and payables include the applicable indirect tax.

The net amount of the indirect taxes to be recovered or to be paid to the Tax Authorities is included in the financial statements among receivables or among payables.

#### 4.7 NON-CURRENT ASSETS HELD FOR DISPOSAL

The Group classifies non-current assets as held for sale/disposal if their carrying amount will be recovered mainly with a sale transaction instead of through their continuous use. These non-current assets classified as held for sale are measured at the lower between the carrying amount and their fair value net of selling costs. Selling costs are additional costs directly attributable to the sale, excluding financial costs and taxes.

The condition for classification as held for sale is considered to be met only when the sale is highly probable and the asset for disposal is available for immediate sale in its current conditions. The actions required to complete the sale should indicate that it is improbable that there may be significant changes in the sale or that the sale may be cancelled. The Management must be committed to the sale, whose completion should be expected within one year from the date of classification.

The assets and the liabilities classified as held for sale are presented separately among the current items in the financial statements.

Property, plant and equipment and intangible assets are not depreciated or amortized once classified as held for sale.

An asset for disposal qualifies as a discontinued operation if it is part of an entity that was disposed or is classified as held for sale, and:

- it represents an important autonomous business unit or geographic business area,
- it is part of a single coordinated plan for the disposal of an important business unit or geographic business area,
- it is a subsidiary acquired exclusively in view of a resale.

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount as profit or loss after tax from discontinued operations in the statement of profit or loss.

Additional information about the assets for disposal is provided in the Note "Assets held for disposal". All the other notes to the financial statement include amounts relating to operating assets, unless otherwise indicated.

#### 4.8 PROPERTY, PLANT AND EQUIPMENT

Property, plant and machinery are measured at the cost of purchase or of production, net of the accumulated depreciation and of any accumulated impairment losses. The cost includes ever expense directly incurred to prepare the assets for their use, as well as any disposal and removal expenses that will be incurred consequently to contractual obligations that required bringing the asset back to the original conditions. Any interest expenses incurred for the acquisition, production or construction of the property, plant and machinery are capitalised on the value of the related asset until it is available for use.

The expenses incurred for ordinary and/or cyclical maintenance and repairs are charged directly to the income statement in the year incurred. The capitalisation of costs inherent to the expansion, modernization or improvement of the structural elements owned or used by third parties is made solely to the extent that they meet the conditions for being classified separately as an asset or part of an asset under the component approach method. Similarly, the replacement costs of the identifiable components of complex assets are recognised among the assets and amortized according to their estimated useful life; the residual carrying amount of the replaced component is recognised as an expense in the Profit or Loss statement.

The depreciation rates, representative of the estimated useful life for categories of tangible assets, are the follows:

	DEPRECIATION RATE
Land and buildings:	
Buildings	3%
Commercial properties	10%
Light construction	10%
Plant and machinery:	
Automatic operating machines	15.5% - 20%
Generic specific and special plants	10% - 15% - 30%
Industrial & commercial equipment	
Molds and equipment	25%
Furniture for stores and events	12%
Other assets:	
Furniture and fixtures for offices	12% - 20%
Electronic office machines	20%
Vehicles and internal transport means	20%
Motor cars	20% - 25%

During the period no changes occurred in respect of the depreciation rates. The useful life of the tangible assets and the residual value are revised and updated, when applicable, at the closing of each year.

When the depreciable asset is composed of distinctly identifiable elements, the useful life of which differs significantly from that of the other parts which compose the asset, depreciation is taken separately for each of the parts which make up the asset under the "component approach" principle.

The gains and losses deriving from sales or disposals of assets are determined as the difference between the sale revenue and the net book value of the disposed or sold asset and are charged to the income statement of the year of disposal.

Leasehold improvements on third-party assets are classified in tangible assets, consistent with the nature of the cost incurred. The depreciation period corresponds to the lower between the residual useful life of the tangible asset and the residual duration of the lease agreement.

Land is not depreciated.

The Group reviews the estimated residual values and expected useful lives of assets at least annually. In particular, the Group considers the impact of health, safety, and environmental legislation in its assessment of expected useful lives and estimated residual values.

#### 4.9 LEASING

The Group assesses at contract inception whether a contract is, or contains, a lease. The Group assesses at contract inception whether a contract is, or contains, a lease. It is related to a lease contract if the agreement conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases

and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-ofuse assets representing the right to use the underlying assets.

#### Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e. the date the underlying

asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on

a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets, as follows:

- Land and Buildings 2 to 24 years
- Plant and machinery 2 to 8 years
- Industrial and commercial equipment 2 to 5 years
- Vehicles and other Assets 2 to 5 years

The item "Land and Buildings" mainly include the lease contracts for the showrooms directly managed by B&B Louis Poulsen, Fashion Design Furniture and FLOS.

If ownership of the leased asset transfers to the Group at the end of the lease term or the cost reflects the

exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

The right-of-use assets are also subject to impairment. Refer to the accounting policies in section Impairment of non-financial assets.

#### Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value

of lease payments to be made over the lease term. The lease payments include fixed payments (including in-

substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an

index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also

include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate.

Variable lease payments that do not depend on an index or a rate are recognised as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced

for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

The Group's lease liabilities are included in Interest-bearing loans and borrowings (see Notes 11 - 23).

#### Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option).

It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

### 4.10 OTHER INTANGIBLE ASSETS

Other intangible assets acquired separately are initially recognised at cost, whereas those acquired through business combinations are recognised at fair value at the date of purchase. After the initial recognition, intangible assets are recognised at cost net of accumulated amortization and of any accumulated impairment losses. Intangible assets produced internally, except for the development costs, are not capitalised and are recognised in the income statement of the year in which they were incurred.

The useful life of intangible assets is assessed as finite or indefinite.

Intangible assets with finite useful life are amortized throughout their useful life and they are subjected to impairment test every time there are indications of a possible impairment loss. The amortization period and the amortization method of an intangible asset with definite useful life is reconsidered at least at the end of each year. Changes in the expected useful life or in the ways with which future economic benefits tied to the asset will be realised are recognised through the change of the period or of the amortization method, depending on the case, and they are considered changes in accounting estimates. The amortization rates of intangible assets with definite useful life are recognised in the statement of profit/(loss) for the year in the cost category consistent with the function of the intangible asset.

Intangible assets with indefinite useful life are not amortized, but are annually subjected to impairment test, both at the individual level and at the level of cash generating unit. The assessment of the indefinite useful life is revised annually to determine whether this attribution continuous to be sustainable, otherwise, the change from indefinite useful life to defined useful life is applied prospectively.

An intangible asset is derecognised upon disposal (i.e., at the date the recipient obtains control) or when no future economic benefits are expected from its use or disposal. The gains or losses deriving from the elimination of an intangible asset are measured from the difference between the net revenue of the disposal and the carrying amount of the intangible asset and are recognised in the profit/(loss) of the year in the year when the derecognition takes place.

# 4.10.1 RESEARCH AND DEVELOPMENT COSTS

Research costs are expensed in the income statement of the year in which they are incurred. The development costs incurred in relation to a determined project are recognised as intangible assets when the Group is able to demonstrate:

- the technical feasibility of completing the intangible asset, so that it is available for use or sale;
- the intention to complete the asset and the Group's ability to use it or sell it;
- how the asset will generate future economic benefits;
- the availability of resources to complete the asset;
- the ability to measure reliably the cost attributable to the asset during development.
- the ability to use the intangible asset generated.

After the initial recognition, development assets are measured at cost minus amortization or accumulated impairment losses. The amortization of the asset starts when development is completed and the asset is available for use. Development activities are amortized with reference to the period of the expected benefits and the related amortization rates are included in the cost of goods sold.

During the development period the asset is subjected to annual impairment test.

#### 4.10.2 LICENCES AND SIMILAR RIGHTS

Amortization of Licences is calculated on a straight-line basis method so as to allocate the cost incurred for the acquisition of the right along the shorter period from the expected utilisation period and the duration of the related agreement starting from the time when the acquired right becomes exercisable. Software licences are amortized on a straight-line basis over the period deemed representative of the related useful life, i.e. 5 years.

The amortization rates of the intangible assets are summarised below.

	DEPRECIATION RATE
Development costs	20% - 33%
Patent rights and intellectual property	20% - 33%
Software Licenses	20%

#### 4.10.3 TRADEMARK

The brands recognized in the Group Consolidated Financial Statements were obtained through business combination transactions since the Group's establishment in 2018 and are represented mainly by the brands "FLOS", "B&B", Maxalto", "Arclinea", "Louis Poulsen" and "Lumens".

Brands have been assessed as having an indefinite useful life (and, therefore, it is not subject to the depreciation process), as:

- play a priority role in the Group's strategy and are a primary value driver;
- the company structure, in its concept of organized material goods and organization itself in a broad sense, is strongly related and dependent on the diffusion and development of brands in the markets;
- Trademarks are owned and are correctly registered and constantly protected from a regulatory point of view, with options for renewing legal protection when registration periods expire, according to applicable laws;
- the products marketed by the Group under these brands are not subject to particular technological obsolescence, as is also characteristic for the "luxury" market in which the Group operates, and indeed, are perceived by the market as constantly innovative and trendy, so as to become models to imitate or to be inspired;
- the brands are characterized, in the national and/or international context, by a market positioning and notoriety that ensures their pre-eminence in the respective market segments being constantly associated and compared to the brands of absolute reference.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

#### 4.11 FINANCIAL ASSETS

A financial instrument is any contract originating a financial asset for an entity and a financial liability or an equity instrument for another entity.

#### i) Financial assets

#### Initial recognition and measurement

At the time of initial recognition, financial assets are classified, according to the case, on the basis of the subsequent measurement procedures, i.e. at amortized cost, at fair value recognised in other comprehensive income OCI and at the fair value recognised in the income statement.

The classification of financial assets at the time of initial recognition depends on the characteristics of the contractual cash flows of the financial assets and on the business model used by the Group for their management. Except for trade receivables that do not contain a significant financing component or for which the Group applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value recognised in the income statement, the transaction costs. Trade receivables that do not contain a significant financing component or for which the Group applied the practical expedient are measured at the price of the transaction determined according to IFRS 15. Please refer to the paragraph of the accounting principles Revenue from contracts with customers.

For a financial asset to be classified and measured at amortized cost or at fair value through OCI, it needs to give rise to cash flows that are solely payments of principal and interest on the amount of the principal to be repaid ('solely payments of principal and interest (SPPI)'). This assessment is indicated as SPPI test and it is carried out at the instrument level. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model.

The Group's business model for the management of financial assets refers to the way in which it manages its own financial assets to generate cash flows. The business model determines whether the cash flows will derive from the collection of contractual cash flows, from the sale of financial assets or from both. Financial assets classified and measured at amortized cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows while financial assets classified and measured at fair value through OCI are held within a business model with the objective of both holding to collect contractual cash flows and selling.

The purchase or the sale of a financial asset that requires its delivery within a time interval generally established by regulation or market convention (standardized or regular way trade) is recognised at the trade date, i.e. the date on which the Group commits to purchase or sell the asset.

#### Subsequent measurement

For the purposes of the subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments);
- Financial assets at fair value recognised in the statement of comprehensive income with recycling of cumulated gains and losses (debt instruments);
- Financial assets at fair value recognised in the statement of comprehensive income without recycling cumulated gains and losses upon derecognition (equity instruments);
- Financial assets at fair value through profit or loss.

#### Financial assets at amortized cost (debt instruments)

The Group measures financial assets at amortized cost if both of the following requirements are met:

- the financial asset is held within the scope of a business model whose objective is possession of financial assets directed at the collection of contractual cash flows and
- the contractual terms of the financial asset provide at determined dates cash flows represented solely by payments of the principal and of the interest on the amount of the principal to be repaid.

Financial assets at amortized cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in the income statement when the asset is derecognised, modified or revalued.

#### Financial assets at fair value through OCI (debt instruments)

The Group measures debt instrument assets at fair value recognised in the statement of comprehensive income if both of the following conditions are met:

- the financial asset is held within the scope of a business model whose objective is achieved both through the collection of contractual cash flows and through the sale of the financial assets and
- the contractual terms of the financial asset provide at determined dates cash flows represented solely by payments of the principal and interest determined on the amount of the principal to be repaid.

For debt instruments measured at fair value through OCI, interest income, changes due to exchange differences and impairment losses, together with reversals, are recognised in the income statement and they are calculated in the same way as the financial assets measured at amortized cost. The remaining changes in fair value are recognised in OCI. At the time of derecognition, the cumulative change in fair value recognised in OCI is reclassified in the income statement.

Debt instruments of the Group measured at fair value through OCI comprise the investments in listed debt instruments included in the other non-current financial assets.

#### Investments in equity instruments

Upon initial recognition, the Group may irrevocably elect to classify its equity related investments as equity instruments recognised at fair value through OCI when they meet the definition of equity instruments in

accordance with IAS 32 "Financial instruments: Presentation" and are not held for trading. The classification is determined for each individual instrument.

The gains and losses achieved on these financial assets are never recycled to profit or loss. Dividends are recognised as other revenue in the income statement when the right to payment is established, except when the Group benefits from these proceeds as a recovery of part of the cost of the financial asset, in which case these gains are recognised in OCI. Equity investments recognised at fair value through OCI are not subjected to impairment testing.

The Group elected to classify its unlisted equity investments in this category.

Financial assets at fair value through profit and loss.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss.

This category comprises assets held for trading, assets designated upon first recognition as financial assets at fair values with changes recognised in the income statement, or the financial assets that must mandatorily be measured at fair value. Assets held for trading are all assets acquired for their sale or their repurchase in the short term. Derivatives, including non-embedded ones, are classified as financial instruments held for trading, unless they are designated as effective hedging instruments. Financial assets with cash flows not represented solely by payments of principal and interest are classified and measured at fair value recognised in the income statement, regardless of the business model. In spite of the criteria for debt instruments to be classified at amortized cost or at fair value recognised in OCI, as described above, debt instruments can be recorded at fair value recognised in the income statement at the time of initial recognition if this entail the elimination or the significant reduction of an accounting mismatch.

Financial instruments at fair value with changes recognised in the income statement are recorded in the statement of financial position at fair value and net changes in fair value recognised in the statement of profit/(loss) for the year.

This category includes the derivative instruments and the listed equity investments the Group has not chosen to classify at fair value through OCI. Dividends on listed equity investments are also recognised as other income in the statement of profit/(loss) for the year when the right to the payment has been established. An embedded derivative contained in a hybrid non-derivative contract, in a financial liability or in a non-financial host contract, is separated from the host contract and accounted for as a separate derivative, if: its economic characteristics and the risks associated therewith are not closely related to those of the host contract; a separate instrument with the same terms as the embedded derivative would satisfy the definition as a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value, with changes in fair value recognised in the income statement. A reassessment takes place only if there is a change in the terms of the contract that significantly changes the cash flows otherwise expected or a reclassification of a financial asset to a different category from fair value through profit or loss.

An embedded derivative included in a hybrid contract that contains a financial asset is not separated from the host contract. The financial asset together with the embedded derivative is classified internally as a financial asset at fair value recognised in the income statement.

#### **Derecognition**

A financial asset (or, when applicable, part of a financial asset or part of a group of similar financial assets) is derecognized primarily (e.g., removed from the statement of financial position of the Group) when:

- the rights to receive the cash flows from the assets are extinguished, or
- the Group has transferred to a third party the right to receive cash flows from the asset or assumed the contractual obligation to pay them in full and without material delay under a pass-through arrangement and (a) transferred substantially all risks and benefits of the ownership of the financial asset, or (b) did not transfer or retained substantially all the risks and benefits of the asset, but it transferred control thereof.

If the Group transferred the rights to receive cash flows from an asset or executed an agreement whereby it maintains the contractual rights to receive the cash flows of the financial asset, but it assumes a contractual obligation to pay the cash flows to one or more beneficiaries (pass-through), it assesses whether and to which extent it maintained the risks and the benefits inherent to possession. If it did not transfer or retain substantially all risks and benefits or it did not lose control thereon, the asset continues to be recognised in the financial statements of the Group to the extent of its continuing involvement in the asset. In this case, the Group also

recognises an associated liability. The transferred asset and the associated liabilities are measured so as to reflect the rights and the obligations that remain with the Group.

When the continuing involvement of the entity is a guarantee on the transferred asset, the involvement is measured on the basis of the lesser between the original carrying amount of the asset and the maximum amount of the consideration received which the entity may have to repay.

#### Impairment of financial assets

Additional information about the impairment of financial losses is also provided in the note "Discretionary assessments and significant accounting estimates".

The Group records an allowance for expected credit losses ('ECL') for all financial assets represented by debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include the cash flows deriving from the enforcement of the collateral held or of other guarantees on the receivable which are integral to the contractual conditions.

The expected credit losses are recognised in two stages. In relation to the credit exposures for which there was not significant increase of the credit risk from the initial recognition, it is necessary to recognise the losses on receivables that derive from the estimation of default events that are possible within the subsequent 12 months (12-month ECL). For the credit exposures for which there was a significant increase of the credit risk from initial recognition, it is necessary to fully recognise the expected losses that refer to the residual duration of the exposure, regardless of the time when the default event is forecast to occur ("Lifetime ECL").

For trade receivables and contract assets, the Group applies a simplified approach in the calculation of the expected losses. Therefore, the Group does not monitor changes to the credit risk, but it fully recognises the lifetime expected credit loss at each reporting date. The Group defined a matrix system based on historical information, revised to consider prospective elements with reference to the specific types of debtors and their economic environment, as an instrument for determining the expected losses.

For assets represented by debt instruments measured at fair value through OCI, the Group applies the simplified approach allowed for assets with low credit risk. At each reporting date of the financial statements, the Group assesses whether the debt instrument has a low credit risk using all the available information that can be obtained without excessive costs or efforts. In carrying out the assessment, the Group monitors the credit rating of the debt instrument.

The financial assets represented by debt instruments held by the Group measured at fair value through OCI comprise exclusively listed bonds classified in the best categories of credit rating and, hence, they are considered investments with low credit risk. The Group's policy is to measure the expected losses on a 12-month basis on these instruments. However, when a significant increase of the credit risk occurred, the Group fully recognises the lifetime expected credit losses.

The Group considers a financial asset to be in default when the contractual payments have been past due for 90 days. In some cases, the Group can also consider that a financial asset is in default when internal or external information indicate that it is improbable that the Group will fully recover the contractual amounts before considering the guarantees on the credit held by the Group. A financial asset is written off when there is no reasonable expectation of recovery of the contractual cash flows.

#### 4.12 FINANCIAL LIABILITIES

#### Recognition and initial measurement

Financial liabilities are classified, at the time of the initial recognition, among financial liabilities at fair value through profit or loss, among mortgages and loans, or among derivatives designated as hedging instruments.

All financial liabilities are initially recognised at fair value to which are added, in the cases of mortgages, loans and payables, the transaction costs directly attributable thereto.

The financial liabilities of the Group comprise trade payables and other payables, borrowings and loans, including current account overdrafts and derivative financial instruments.

#### Subsequent measurement

The assessment of financial liabilities depends on their classification, as described above:

#### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss comprise liabilities held for trading and financial liabilities initially designated at fair value through profit or loss.

Liabilities held for trading are all those assumed with the intention of extinguishing them or transferring them in the short term. This category also includes the derivative financial instruments entered into by the Group which are not designated as hedging instruments in a hedging relationship defined by IFRS 9. Embedded derivatives, separated from the main contract, are classified as financial instruments held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the statement of profit/(loss) for the year.

Financial liabilities are designated at fair value with changes recognised in the income statement from the date of initial recognition, only if the criteria of IFRS 9 are met. At the time of the initial recognition, the Group did not designate financial liabilities at fair value through profit or loss.

#### Financial liabilities at amortised cost (Loans and borrowings)

This category is the most significant for the Group. After the initial recognition, loans are measured with the amortized cost criterion using the effective interest rate method. Gains and losses are recognised in the income statement when the liability is extinguished, as well as through the amortization process.

The amortized cost is calculated taking into account any discount or premium on the acquisition and the fees or costs that are an integral part of the effective interest rate. Amortization at the effective interest rate is included among financial expenses in the statement of profit/(loss). This category generally includes interestbearing borrowings and loans.

#### **Derecognition**

A financial liability is written off when the obligation underlying the liability is discharged or cancelled or expires. If an existing financial liability is replaced by another one of the same lender, at substantially different conditions, or the conditions of an existing liability are substantially modified, this exchange or modification is treated as the derecognition the original liability, accompanied by the recognition of a new liability, with recognition in the statement of profit/(liability) of the year of any differences between the respective carrying amounts.

#### Offsetting of financial instruments

A financial asset and liability can be offset and the net balance is reported in the consolidated statement of financial position, if there is a current enforceable legal right to offset the amounts recognised in the financial accounts and there is the intention to settle on a net basis, or realising the asset and concurrently extinguishing the liability.

#### Derivative financial instruments and hedge accounting

#### Initial recognition and subsequent measurement

The Group uses derivative financial instruments such as: forward foreign exchange contracts, interest rate swaps and forward commodity acquisition contracts to cover respectively, its own currency exchange rate risks, the interest rate risks and the commodity price risks. These derivative financial instruments are initially recognised at fair value at the date on which the derivative contract is entered into and, subsequently, they are again measured at fair value. Derivatives are recorded as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

For hedge accounting purposes, there are three types of hedges:

- fair value hedging in case of hedge of the exposure against changes of the fair value of the asset or liability recognised or unrecorded irrevocable commitment;
- cash flow hedging in case of hedge of the exposure against the variability of the cash flows attributable to a particular risk associated with all assets or liabilities recognised or to a highly probable planned transaction or the foreign currency risk on unrecorded irrevocable commitment;
- hedge of a net investment in a foreign management.

#### **4.13 INVENTORIES**

Inventories are measured at the lower amount between the cost and the value of presumable net realisation.

The costs incurred to bring each good to the current place and conditions are recognised as follows:

- the cost of inventories is based on the weighted average cost method, with the exception of the LP Group that measures inventories with the FIFO (first-in/first-out)criteria;
- the cost of production is determined including all costs directly attributable to the products, general production costs, defined on the basis of the normal production capacity, excluding the financial expenses.

The LP method does not generate significant differences with respect to the weighted average cost method.

For the part of inventory deemed no longer usable economically, or with an assumed realisation value that is lower than the cost recognised in the financial statements, a dedicated write-down provision is allocated.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

# 4.14 IMPAIRMENT OF NON-FINANCIAL ASSETS

At December 31, 2022, the Group assessed the existence of any indicators of asset impairment losses. In this case, or in cases requiring an annual impairment test, the Group estimates the asset's recoverable amount. The recoverable amount is the higher of the fair value of the asset or cash-generating unit, net of selling costs, and its value in use. The recoverable value is determined by individual asset, except when the asset generates cash flows that are not broadly independent of those generated by other assets or groups of assets. If the carrying amount of an asset is greater than its recoverable amount, the asset has undergone an impairment and it is consequently written down to its recoverable amount.

In assessing the value in use, the Group discounts the estimated future cash flows to their present value using a discount rate before taxes, which reflects current market assessments of the time value of money and the risks specific to the asset. In calculating fair value net of selling costs, recent transactions carried out on the market are taken into account. If these transactions cannot be identified, an adequate valuation model is used. These calculations are supported by appropriate valuation multipliers, prices of listed equities whose securities are traded on the market, and other available fair value indicators.

The Group bases its impairment test on detailed budgets and forecast calculations, prepared separately for each cash-generating unit of the Group to which individual assets are allocated. These budges and forecast calculations cover a period of 6 years, of which 5 characterized by an analytical development of the plan and the remaining "transactional period" year characterized by a synthetic construction based on the application of a year-on-year growth rate. The decision to adopt a plan period of more than 5 years is aimed at representing the development actions implemented by management and their recoverability.

For acquisitions occurred in proximity to the end of the year, the group could determine the recoverable value calculating the fair value of the asset to be valued.

Impairment losses of operating assets, including the impairment losses of inventories, are recognised in the statement of profit/(loss) for the year in the cost categories consistent with the destination of the asset that underwent the impairment loss. Fixed assets previously revalued are an exception, if the revaluation was recognised among the other comprehensive income. In these cases, the impairment loss is in turn recognised among the other comprehensive income up to the previous revaluation.

For assets other than goodwill, at each reporting date the Group assesses the existence of any indications that the previously recognised impairment losses no longer apply (or were reduced) and, if there are such indications, it estimates the recoverable amount of the asset or of the CGU. The value of an asset that was previously written down may be restored only if there were changes in the assumptions on which the calculation

of the determined recoverable value was based, subsequent to the recognition of the last impairment loss. The write-back may not exceed the carrying amount that would have been determined, net of depreciation and amortization, if no impairment loss had been recognised in previous years. The reversal is recognised in the statement of profit/(loss) for the year unless the asset is recognised at the revalued amount, in which case the reversale is treated as a revaluation increase.

The following criteria are used to account for impairment losses relating to specific types of assets:

## 4.14.1 GOODWILL

Goodwill is subjected to impairment test at least annually at December 31.

The impairment of goodwill is determined by evaluating the recoverable value of the cash-generating unit to which the goodwill is attributable. Where the recoverable value of the cash-generating unit is less than the carrying value of the cash-generating unit to which the goodwill has been allocated, an impairment loss is recognized. The reduction in the value of goodwill cannot be reversed in future years.

#### 4.14.2 TRADEMARKS

Intangible assets with an indefinite useful life (in this case, the brands "FLOS", "B&B", "Maxalto", "Arclinea", "Louis Poulsen" and "Lumens") were subjected to impairment testing annually at December 31.

#### 4.15 CASH AND CASH EQUIVALENTS AND SHORT-TERM DEPOSITS

Cash and cash equivalents and short-term deposits comprise cash at hand and short-term deposits on demand with a maturity within three months.

For the purposes of representing the consolidated statement of cash flows, cash and cash equivalents are represented by cash as defined above, net of bank overdrafts.

#### 4.16 TREASURY SHARES

Treasury shares repurchased are recognised at cost and deducted from shareholders' equity. The purchase, the sale or sale or cancellation of treasury shares does not give rise to any profit or loss in the income statement. The difference between the acquisition value and the consideration, in case of reissue, is recognised in the share premium reserve. If options on shares were exercised in the period, they are settled with treasury shares.

#### 4.17 PROVISIONS FOR RISKS AND CHARGES

The Group recognises provisions for risks and charges when:

- it has a legal or implied obligation to third parties, resulting from a past event;
- it is probable that it will become necessary to use the Group's resources to fulfil the obligation;
- a reliable estimate of the amount of the obligation can be obtained.

Provisions are recognised at the present value, if the financial element (or time value) is significantly appreciable, using a discount rate that reflects the specific risks of the liabilities. When discounting is carried out, the increase in the provision due to the passage of time is recognised as a financial expense. Changes in estimates are reflected in the income statement of the period in which the change took place.

#### 4.18 PENSIONS AND OTHER POST-EMPLOYMENT BENEFITS

The Group operates various defined benefit pension plans, in line with the conditions and practices commonly applied in the countries in which activities are carried out.

Defined benefit pension plans, which also include the "TFR" (Trattamento di Fine Rapporto) due in Italy to employees pursuant to Article 2120 of the Italian Civil Code, are based on the working life of the employees and on the remuneration received by the employee during a predetermined service period. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method.

Remeasurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the statement of financial position with a corresponding debit or credit to retained earnings through OCI in the period in which they occur.

In particular, the liability representing the obligation of the Group companies to their employees is recorded in the financial statements based on the actuarial value of the same, as it qualifies as an a defined benefit plan. Recognition of defined benefit plans in the financial statements requires the estimate using actuarial techniques of the amount of benefits accrued by employees in exchange for services performed in the current and previous years and the discounting of these benefits in order to determine the present value of the commitments of the Group companies. The present value of these commitments is determined using the "Projected Unit Credit Method". This method, which falls within the more general ambit of the techniques relating to the so-called "accrued benefits", considers each period of service provided by the workers at the company as a right to an additional unit: the actuarial liability must therefore be quantified on the basis of the only on the basis of the past service period at the valuation date; therefore, the total liability is usually reproportioned based on the ratio between the years of service accrued at the reference date of the valuations and the total length of service estimated at the time envisaged for the payment of the benefit. Furthermore, the aforementioned method provides for the consideration of future salary increases, due to any cause (inflation, career, contractual renewals, etc.), up to the time of termination of the employment relationship.

The cost accrued during the year in relation to defined benefit plans and recorded in the income statement under personnel expenses is equal to the sum of the average present value of the rights accrued by workers present for the services performed during the year and the annual interest accrued on the present value of the Group companies' obligations at the beginning of the year, calculated using the discount rate of future payments used to estimate the liability at the end of the previous year. The actuarial gains and losses express the effects of the differences between the previous actuarial assumptions and what actually occurred and the effects of the changes in the actuarial assumptions. These actuarial gains and losses are recognized in the statement of comprehensive income.

In Italy, following the Complementary Pension Reform, as amended by the 2007 Finance Law and subsequent Decrees and Regulations issued in the first months of 2007, starting from 1 January 2007, the maturing TFR will be allocated to pension funds, the treasury fund set up at INPS or, in the case of companies with fewer than 50 employees, may remain in the company in the same way as in previous periods. Employees had the right to choose the destination of their severance pay up to June 30, 2007.

In this regard, the effects deriving from the new provisions were taken into account, for the purposes of IAS 19 only the liability relating to the accrued severance indemnities remaining in the company is recognized, since the portion accruing, from 2007, is destinated to alternative pension schemes or is paid to a treasury account set up at INPS, depending on the choice made by each individual employee.

In relation to this, the destination of the accruing portions of the severance indemnity to pension funds or INPS means that a portion of the accruing severance indemnity is classified as a defined-contribution plan since the company's obligation is represented exclusively by the payment of contributions to the pension fund or INPS. The liability relating to previous severance indemnities continues to represent a defined benefit plan to be measured in accordance with the actuarial assumptions.

#### 4.19 SHARE-BASED PAYMENTS

Certain employees of the Group, including senior executives, receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments (equity-settled transactions).

# Equity-settled transactions

The cost of equity-settled transactions is determined by the fair value at the date when the grant is made using an appropriate valuation model.

That cost is recognized in employee benefits expense, together with a corresponding increase in equity (other capital reserves), over the period in which the service and, where applicable, the performance conditions are fulfilled (the vesting period). The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The expense or credit in the statement of profit or loss for a period represents the movement in cumulative expense recognized as at the beginning and end of that period.

Service and non-market performance conditions are not considered when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement is non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

No expense is recognized for awards that do not ultimately vest because non-market performance and/or service conditions have not been met. Where awards include a market or non-vesting condition, the transactions are treated as vested irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

When the terms of an equity-settled award are modified, the minimum expense recognized is the grant date fair value of the unmodified award, provided the original vesting terms of the award are met. An additional expense, measured as at the date of modification, is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee. Where an award is cancelled by the entity or by the counterparty, any remaining element of the fair value of the award is expensed immediately through profit or loss.

# 5 CHANGES IN ACCOUNTING POLICIES AND DISCOSURES

#### 5.1 NEW AND AMENDED STANDARDS AND INTERPRETATIONS

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended December 31, 2022, except for the adoption of new standards effective as of January 1, 2023, described at chapter 4. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective. Several amendments apply for the first time in 2023, but do not have an impact on the consolidated financial statements of the Group.

#### 5.2 STANDARDS ISSUED BUT NOT YET EFFECTIVE

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. The Group intends to adopt these new and amended standards and interpretations, if applicable, when they become effective.

### Lease Liability in a Sale and Leaseback – AMENDMENTS TO IFRS 16

On 22 September 2022, the IASB issued an amendment to this standard specifying the requirements that a seller-lessee uses to measure the lease liability arising from a sale and leaseback transaction, to ensure that the seller-lessee does not recognize any amount in profit or loss relating to the right of use it retains. The amendment aims to improve the requirements for sale and leaseback transactions in IFRS 16 but does not change the accounting of leases not related to sale and leaseback transactions. The amendment will be effective for financial years starting on 1 January 2024, early application is permitted. At the date of this Report, the amendments are still awaiting approval by the EU.

#### Presentation of Financial Statements: Non-current Liabilities with Covenants - Amendments to IAS 1

On 31 October 2022, the IASB published amendments concerning non-current liabilities subject to conditions. Only the provisions of a liability deriving from a loan agreement, which an entity must comply with by the balance sheet date, will influence the classification of that liability as current or non-current.

The new amendment will apply from 1 January 2024 or later and will need to be applied retroactively. The Group is currently evaluating any impacts of these changes.

#### Amendments to IAS 1: Classification of Liabilities as Current or Non-current

In January 2020, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

The amendments are effective for annual reporting periods beginning on or after 1 January 2023 and must be applied retrospectively. The Group is currently assessing the impact the amendments will have on current practice and whether existing loan agreements may require renegotiation.

In June 2021, the IASB decided to postpone the first effective date of the amendment but not before 1 January 2024, postponing the determination of the transition requirements for this amendment to a subsequent meeting.

# Amendments to IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments: Disclosures: Supplier Finance Arrangements (issued on 25 May 2023)

In May 2023, the IASB issued amendments to IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments:

Disclosures to clarify the characteristics of supplier finance arrangements and require additional disclosure of such arrangements. The disclosure requirements in the amendments are intended to assist users of financial statements in understanding the effects of supplier finance arrangements on an entity's liabilities, cash flows and exposure to liquidity risk.

The amendments will be effective for annual reporting periods beginning on or after 1 January 2024. Early adoption is permitted, but will need to be disclosed.

The amendments are not expected to have a material impact on the Group's financial statements.

# Amendments to IAS 21 The Effects of Changes in Foreign Exchange Rates: Lack of Exchangeability (issued on 15 August 2023)

The amendment to IAS 21 specifies how an entity should assess whether a currency is exchangeable and how it should determine a spot exchange rate when exchangeability is lacking.

A currency is considered to be exchangeable into another currency when an entity is able to obtain the other currency within a time frame that allows for a normal administrative delay and through a market or exchange mechanism in which an exchange transaction would create enforceable rights and obligations.

If a currency is not exchangeable into another currency, an entity is required to estimate the spot exchange rate at the measurement date. An entity's objective in estimating the spot exchange rate is to reflect the rate at which an orderly exchange transaction would take place at the measurement date between market participants under prevailing economic conditions. The amendments note that an entity can use an observable exchange rate without adjustment or another estimation technique.

When an entity estimates a spot exchange rate because a currency is not exchangeable into another currency, it discloses information that enables users of its financial statements to understand how the currency not being exchangeable into the other currency affects, or is expected to affect, the entity's financial performance, financial position and cash flows.

The amendments will be effective for annual reporting periods beginning on or after 1 January 2025. Early adoption is permitted, but will need to be disclosed.

When applying the amendments, an entity cannot restate comparative information.

## **6 DISCRETIONARY VALUTATIONS AND SIGNIFICANT ACCOUNTING ESTIMATES**

The preparation of the Group's consolidated financial statements requires directors to make discretionary valuations, estimates and assumptions that influence the values of revenues, costs, assets and liabilities and the related disclosure, as well as the indication of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

# 6.1 SIGNIFICANT JUDGMENT IN DETERMINING THE DURATION OF THE LEASING OF CONTRACTS THAT CONTAIN AN EXTENSION OPTION

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).

The Group included the renewal period as part of the lease term for leases of plant and machinery with shorter non-cancellable period (i.e., three to five years). The Group typically exercises its option to renew for these leases because there will be a significant negative effect on production if a replacement asset is not readily available. The renewal periods for leases of plant and machinery with longer non-cancellable periods (i.e., 10 to 15 years) are not included as part of the lease term as these are not reasonably certain to be exercised. In addition, the renewal options for leases of motor vehicles are not included as part of the lease term because the Group typically leases motor vehicles for not more than five years and, hence, is not exercising any renewal options. Furthermore, the periods covered by termination options are included as part of the lease term only when they are reasonably certain not to be exercised.

Furthermore, Management considers all the facts and circumstances that create an economic incentive to exercise the renewal options. The renewal options are in fact included in the overall duration of the leasing contract only if it is reasonably certain that the option itself will be exercised. The assessment made regarding renewal options is reviewed only if a material event occurs that affects that valuation and is within the control of the lessee.

#### 6.2 JUDGMENETS

In applying Group accounting standards, the directors made decisions based on the following discretionary valuations (excluding those entailing estimates) with a significant effect on the values recorded in the financial statements.

#### **6.3 ESTIMATES AND ASSUMPTIONS**

Illustrated below are the assumptions pertaining to the future and the other main causes of uncertainty in the estimates that, as at the end of the financial year, present the relevant risk of giving rise to significant adjustments of the accounting values of the assets and liabilities within the following year. The Group based its estimates and assumptions on parameters available at the time of preparation of the consolidated financial statements. However, the current circumstances and assumptions on the future development could be modified because of changes in the market or of events outside the Group's control. If these changes take place, they will be reflected in the assumptions.

#### 6.3.1 IMPAIRMENT OF NON-FINANCIAL ASSETS

An impairment occurs when the carrying amount of an asset or of a cash-generating unit exceeds its recoverable value, which is the higher amount between the fair value net of selling costs and its value in use. Fair value net of selling costs is the amount obtainable from the sale of an asset or of a cash-generating unit in a free transaction between informed and willing parties, minus the costs of the disposal. The calculation of the value in use is based on a cash flow discounting model. Cash flows are derived from the budget of the four subsequent years and do not include restructuring activities for which the Group has not yet committed or

significant future investments that will increase the results of the assets comprising the cash-generating unit being measured. The recoverable value depends markedly on the discount rate used in the cash flow discounting model, as well as on cash flows expected in the future and on the growth-rate used for extrapolation.

Given the uncertainties in place, it is important that entities provide detailed information on the assumptions made, the evidence on which they are based and the impact of changing key assumptions (sensitivity analysis). Given the level of intrinsic risk and the variability of judgments and estimates, the disclosure on the key assumptions used and the assessments made to estimate the recoverable value plays a fundamental role. The Covid-19 pandemic is likely to be a triggering event that requires an entity to carry out an impairment test in accordance with IAS 36. Entities will need to assess the key assumptions used to determine the recoverable amount for the different CGUs. The key inputs used in the models with reference to the determination of value in use and fair value less cost to sell will have to be reviewed to determine any impact.

Following the impairment test carried out, as per paragraph "Other Intangible asset" no trigger event has been recognized for the Group

# 6.3.2 PROVISION FOR EXPECTED CREDIT LOSSES OF OF TRADE RECEIVABLES AND CONTRACT ASSETS

The Group uses a provision matrix to calculate ECLs for trade receivables and contractual assets. The allocation rates are based on the days overdue for each class of customers grouped in the various segments that have similar historical loss patterns (e.g., by geographic area, type of product, type of customer, rating and guarantees). The Group calibrates the matrix to refine the historical data on credit losses with forecast elements.

Evaluating the correlation between historical default rates, expected economic conditions and ECLs is a meaningful estimate. The amount of ECL is sensitive to changes in circumstances and anticipated economic conditions. The historical experience on the trend of the Group's credit losses and the forecast of future economic conditions may not be representative of the actual insolvency of the customer in the future.

#### 6.3.3 FINANCIAL RISK MANAGEMENT OBJECTIVES AND CRITERIA

The Group's main financial liabilities comprise borrowings, loans and other payables. The main objective of these financial liabilities is financing the operational activities of the Group. The Group's principal financial assets include trade and non-trade receivables, other receivables, cash and cash equivalents and short-term deposits that originate directly from the operating activities.

The Group is exposed to market risk (interest and exchange rate risk), to credit risk and to liquidity risk. Group management is tasked with managing these risks. The Board of Directors reviews and approves the management policies of each of the risks summarized below.

#### 6.3.4 INTEREST RATE RISK

The interest rate risk is the risk that the fair value or the future cash flows of a financial instrument will be changed because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates is related firstly to long-term debt with variable interest rate. The sensitivity analysis shows how a change in interest rates equal to +100bps and -100 bps on the portion of the variable interest rate of Shareholder Loan (Euro 470 million) would lead to a change in the pre-tax result not exceeding Euro 4.7 million.

#### 6.3.5 EXCHANGE RATE RISK

The exchange rate risk is the risk that the fair value or the future cash flows of an exposure will be changed because of changes in exchange rates. The Group's exposure to the risk of changes in the exchange rates refer mainly to the operating activities of the Group (when the revenue or costs are denominated in a foreign currency) and to the Group's net investments in foreign subsidiaries.

Although the Group has a strong international connotation, use of the Euro as a transactional currency for most transactions almost eliminates the risk tied to exchange rate changes. The Group is mainly exposed for positions denominated Euro, Danish Krone, Yen and US Dollar; The sensitivity analysis on exchange rates did not lead to any effects deemed significant on the Group's economic and financial values.

#### 6.3.6 CREDIT RISK

Credit risk is the risk that a counterparty will not meet its obligations tied to a financial instrument or to a commercial agreement, thus leading to a financial loss. The Group is exposed to the credit risk deriving from its operating activities (mostly for trade receivables and credit notes) and including deposits with banks and financial institutions.

The credit risk correlated to commercial counterparties is managed by the individual subsidiaries and monitored by the relative Group Administrative Offices. The Group has no significant credit risk concentrations. However, procedures are in place to ensure that sales of products and services are carried out to customers with high reliability, taking into account their financial position, past experience and other factors. Credit limits on main customers are based on internal and external valuations on the basis of thresholds approved by the head offices of the individual countries. Use of credit limits is monitored periodically.

The currently existing customer list comprises the main market players, with maximum reliability credit ratings. Therefore, no actions to hedge this risk were planned beyond the normal procedures and controls used for credit risk management. The trade receivables overdue beyond 12 months is negligible.

#### 6.3.7 FINANCIAL INSTRUMENTS AND BANK DEPOSITS

Concerning the credit risk relating to the management of financial resources and cash, the risk is monitored by the Group Administrative Office, which implements procedures directed at ensuring the Group companies have dealings with high, safe profile independent counterparties.

#### 6.3.8 LIQUIDITY RISK

The Group monitors the risk of a lack of liquidity using a liquidity planning tool.

The tables below summarises the maturities of the Group's financial commitments:

	maturity			
December 31, 2023	Carrying	Within 1	From 1 to 2	From 3 to 5
	amount	year	years	years
Short-Term bank loan	35.579	35.579	-	-
Interest on financial liabilities	11.200	82.980	79.750	146.672
Current payables to other lenders	4	4	-	-
Bond payable (notional)	895.000	-	-	895.000
Non-current payables to other lenders	19.335	-	19.335	-
Total lease liability	87.880	16.075	16.075	48.224
Interest on lease liability	-	5.693	5.693	17.079
TOTAL	1.048.997	140.330	120.853	1.106.975

	maturity			
December 31, 2022	Carrying	Within 1	From 1 to 2	From 3 to 5
	amount	year	years	years
Short-Term bank loan	33.366	33.366	-	-
Interest on financial liabilities	6.872	55.375	55.455	70.664
Current payables to other lenders	40.685	40.685	-	-
Bond payable (notional)	870.000	-	-	870.000
Long-term bank loan	18.175	-	18.175	-
Total lease liability	91.061	14.759	14.759	44.276
Interest on lease liability	-	5.062	5.062	15.186
TOTAL	1.060.158	149.246	93.451	1.000.127

#### 6.4 COMMITMENTS AND RISKS

#### 6.4.1 GUARANTEES AND COMMITMENTS

Following the subscription of the Bonds, the following real guarantees summarized below have been subscribed:

- Pursuant to a pledge agreement on current accounts of International Design Group S.p.A., originally signed on November 22, 2018, as confirmed and extended pursuant to certain confirmatory and extending acts signed on May 19, 2021, on July 12, 2023, and on November 20, 2023, a pledge on certain current accounts constituted by International Design Group S.p.A., as security, inter alia, for the loan agreement of Euro 140 milion signed on November 9, 2018 (as subsequently modified, supplemented, and extended most recently on October 31, 2023), for the bond loan of International Design Group S.p.A. of Euro 470 milion issued on May 19, 2021, and for the bond loan of International Design Group S.p.A. of Euro 425 milion issued on November 16, 2023, in favor of, among others, UniCredit S.p.A., acting as agent with representation of the secured creditors therein specified;
- Pursuant to a deed of assignment in pledge of intragroup receivables arising from, inter alia, Proceeds Loan Agreements held by International Design Group S.p.A. against Flos S.p.A., B&B Italia S.p.A., and Luminous Designs Investments ApS, originally signed on December 17, 2018, as confirmed and extended pursuant to certain confirmatory and extending acts signed on May 19, 2021, on July 12, 2023, and on November 20, 2023, an assignment in pledge of receivables made by International Design Group S.p.A. as security, inter alia, for the loan agreement of Euro 140 milion signed on November 9, 2018 (as subsequently modified, supplemented, and extended most recently on October 31, 2023), for the bond loan of International Design Group S.p.A. of Euro 470 milion issued on May 19, 2021, and for the bond loan of International Design Group S.p.A. of Euro 425 milion issued on November 16, 2023, in favor of, among others, UniCredit S.p.A., acting as agent with representation of the secured creditors therein specified;
- Pursuant to a deed of assignment in pledge of intragroup receivables arising from, inter alia, Proceeds Loan Agreements held by International Design Group S.p.A. against Lumens, Inc., originally signed on June 17, 2021, as confirmed and extended pursuant to certain confirmatory and extending acts signed on July 12, 2023, and on November 20, 2023, an assignment in pledge of receivables made by International Design Group S.p.A. as security, inter alia, for the loan agreement of Euro 140 milion signed on November 9, 2018 (as subsequently modified, supplemented, and extended most recently on October 31, 2023), for the bond loan of International Design Group S.p.A. of Euro 470 milion issued on May 19, 2021, and for the bond loan of International Design Group S.p.A. of Euro 425 milion issued on November 16, 2023, in favor of, among others, UniCredit S.p.A., acting as agent with representation of the secured creditors therein specified;
- Pursuant to a pledge agreement on shares of Flos S.p.A., originally signed on December 17, 2018, as confirmed and extended pursuant to certain confirmatory and extending acts signed on June 5, 2019, on June 17, 2021, on July 12, 2023, and on December 14, 2023, a pledge on shares of Flos S.p.A. constituted by International Design Group S.p.A., as security, inter alia, for the loan agreement of Euro 140 milion signed on November 9, 2018 (as subsequently modified, supplemented, and extended most recently on October 31, 2023), for the bond loan of International Design Group S.p.A. of Euro 470 milion issued on May 19, 2021, and for the bond loan of International Design Group S.p.A. of Euro 425 milion issued on November 16, 2023, in favor of, among others, UniCredit S.p.A., acting as agent with representation of the secured creditors therein specified;
- Pledge agreement on shares of B&B Italia S.p.A., originally signed on December 17, 2018, as confirmed and extended pursuant to certain confirmatory and extending acts signed on June 17, 2021, on July 12, 2023, and on December 14, 2023, a pledge on shares of B&B Italia S.p.A. constituted by International Design Group S.p.A., as security, inter alia, for the loan agreement of Euro 140 milion signed on November 9, 2018 (as subsequently modified, supplemented, and extended most recently on October 31, 2023), for the bond loan of International Design Group S.p.A. of Euro 470 milion issued on May 19 In favor of, inter alia, UniCredit S.p.A., as agent with representation of the guaranteed creditors therein provided;
- Pursuant to an original pledge on the share capital of IDG Apollo Parent Inc. (now following the merger between the same company and YDesign Group, LLC, Lumens Inc.), subscribed on August 5, 2021, as amended by an amending agreement signed on December 14, 2023, a pledge on the share capital of Lumens Inc., constituted by, inter alia, International Design Group S.p.A., as security for the loan agreement of Euro 140 milion subscribed on November 9, 2018 (as subsequently modified,

supplemented and last extended on October 31, 2023), the bond loan issued by International Design Group S.p.A. for Euro 470 milion on May 19, 2021, and the bond loan issued by International Design Group S.p.A. for Euro 425 milion on November 16, 2023, in favor of, inter alia, UniCredit S.p.A., as agent with representation of the guaranteed creditors therein provided;

- Pursuant to a pledge on shares of the indirect subsidiary Louis Poulsen A/S, originally subscribed on February 19, 2019, as amended and ratified on June 17, 2021, and on December 14, 2023, a pledge on the shares of Louis Poulsen A/S, constituted by, inter alia, Luminous Designs Investments ApS (formerly Luminous Designs Denmark ApS), as security for the loan agreement of Euro 140 milion subscribed on November 9, 2018 (as subsequently modified, supplemented and last extended on October 31, 2023), the bond loan issued by International Design Group S.p.A. for Euro 470 milion on May 19, 2021, and the bond loan issued by International Design Group S.p.A. for Euro 425 milion on November 16, 2023, in favor of, inter alia, UniCredit S.p.A., as agent with representation of the guaranteed creditors therein provided;
- Pursuant to a pledge on shares of the indirect subsidiary Antares Iluminacion S.A.U., originally subscribed on February 19, 2019, as extended and ratified on June 17, 2021, and on December 14, 2023, a pledge on the shares of Antares Iluminacion S.A.U., constituted by, inter alia, Flos S.p.A., as security for the loan agreement of Euro 140 milion subscribed on November 9, 2018 (as subsequently modified, supplemented and last extended on October 31, 2023), the bond loan issued by International Design Group S.p.A. for Euro 470 milion on May 19, 2021, and the bond loan issued by International Design Group S.p.A. for Euro 425 milion on November 16, 2023, in favor of, inter alia, UniCredit S.p.A., as agent with representation of the guaranteed creditors therein provided.

It is also noted that the shares of International Design Group S.p.A. are pledged, pursuant to a pledge agreement signed on November 22, 2018, (as confirmed and extended under certain confirmatory and extensive pledge agreements on shares of International Design Group S.p.A., signed on December 17, 2018, on May 19, 2021, on July 12, 2023, and on November 20, 2023), a pledge on the shares of International Design Group S.p.A., constituted by the sole shareholder Design Holding S.p.A., as security, inter alia, for the loan agreement of Euro 140 milion signed on November 9, 2018 (as subsequently modified, supplemented and last extended on October 31, 2023), the bond loan issued by International Design Group S.p.A. for Euro 470 milion on May 19, 2021, and the bond loan issued by International Design Group S.p.A. for Euro 425 milion on November 16, 2023, in favor of, inter alia, UniCredit S.p.A., as agent with representation of the guaranteed creditors therein provided. It is also clarified that the loan agreement of Euro 140 milion signed on November 9, 2018 (as subsequently modified, supplemented and last extended on October 31, 2023), and the bond loan issued by International Design Group S.p.A. for Euro 425 milion on November 9, 2018 (as subsequently modified, supplemented and last extended on October 31, 2023), and the bond loan issued by International Design Group S.p.A. for Euro 420 milion on May 19, 2021, and the bond loan issued by International Design Group S.p.A. for Euro 420 milion on May 19, 2021, and the bond loan issued by International Design Group S.p.A. for Euro 470 milion on May 19, 2021, and the bond loan issued by International Design Group S.p.A. for Euro 470 milion on May 19, 2021, and the bond loan issued by International Design Group S.p.A. for Euro 425 milion on November 16, 2023 are also guaranteed by certain corporate personal guarantees, under the terms and conditions provided in the loan agreement and in the documents relating to the Bond Issues

#### Licenses

The Group has entered into a licensing agreement with FENDI for the production, design, and distribution of furniture. The duration of this agreement starts from January 1, 2022, and will last for thirteen years. Under this licensing agreement, the Group will pay royalties on the net sales of the respective collection. The agreement includes, among other things, the payment of a guaranteed minimum annual fee and a mandatory marketing contribution. These agreements can generally be terminated early by either party for various reasons, including, for example, but not limited to, non-payment of royalties, failure to meet minimum sales thresholds, and unauthorized product modifications.

#### Earnout related to Designers Company acquisition

On May 24, 2022, DH Group completed the acquisition of Designers Company ("DC"), a Danish group with a strong presence in the Northern European and United States design market, and a wide range of products including furniture, lighting, and accessories. The share purchase agreement was signed on April 27, 2022, between Polaris Private Equity IV K/S, CIV af December2014 K/S, and some minority shareholders (the "DC Sellers"), as sellers, on the one hand, and International Design Group S.p.A. as the buyer, on the other hand, for the purchase, directly or indirectly, of the entire share capital of Designers Company A/S (the "SPA").

The SPA provides, among other things, that the sellers would be entitled to receive an earn-out payment of DKK 80 milion (approximately Euro 10,8 million as of December 31, 2023, at the DKK-EUR exchange rate of 7.46) in the event that Designers' Company Group's turnover in the 2023 fiscal year (from January 1, 2023, to December 31, 2023) reached the threshold of DKK 529 milion (calculated using the accounting principles

agreed upon in the SPA), equivalent to approximately Euro 71 million (DKK-EUR exchange rate of 7.46 as of December 31, 2022) (the "Earn-Out").

Based on DC's actual turnover for the 2023 fiscal year, it is confirmed that the turnover threshold set forth in the SPA for the Earn-Out payment has not been met; therefore, no payment is due to the DC Sellers, and no financial liability has been recognized in this balance sheet.

### 6.5 CAPITAL MANAGEMENT

For the purpose of the Group's capital management, capital includes issued capital, convertible preference shares, share premium and all other equity reserves attributable to the equity holders of the parent.

The primary objective of the Group's capital management is to maximize the shareholder value.

The Group manages its capital structure and makes adjustments due to changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group monitors capital using a gearing ratio, which is 'net debt' divided by total capital plus net debt. The Group's policy is to keep the gearing ratio between 40% and 60%. The Group includes within net debt, interest bearing loans and borrowings, trade and other payables, less cash and short-term deposits, excluding discontinued operations.

	December 31 2023	December 31 2022
Cash and short term deposit	(75.952)	(88.328)
Current financial liabilities	43.455	76.417
Long-Term Bond	895.000	870.000
Long-Term payables to other lenders	19.335	18.175
Ammortized costs	(10.092)	(10.520)
Non-current financial liabilities	904.243	877.655
Net Debt excluding lease liabilities	871.745	865.744
Total lease liabilities	87.880	91.061
Trade payables and other debts	234.061	265.496
Net Debt	1.193.686	1.222.300
Total Equity	1.126.214	1.122.982
Total equity and net debt	2.319.899	2.345.282
Gearing ratio	51%	52%

#### 6.6 FAIR VALUE MEASUREMENT

The following table provides the hierarchy of fair value measurement for the Group's assets and liabilities:

Carrying amount and the fair value hierarchy		Fair value	Fair value	Fair value
December 31, 2023	Total	level 1	level 2	level 3
Financial assets	118.546	75.952	-	42.593
Investments in joint ventures and associates	42.593	-	-	42.593
Cash and cash equivalents	75.952	75.952	-	-
Loans and receivables	99.223	-	-	8.782
Trade and other receivables	90.441	-	-	-
Non current financial assets and other non current assets	8.782	-	-	8.782
Asset held for sale	2.011	-	-	-
Assets held for sale	2.011	-	-	-
Financial liabilities	1.225.012	904.243	-	87.880
Trade payables and advance from customers	183.728	-	-	-
Short-term financial debt	43.455	-	-	-
Current lease financial liabilities	16.075	-	-	16.075
Non-current lease financial liabilities	71.805	-	-	71.805
Other non current liabilities	5.707	-	-	-
Non-current financial payables	904.243	904.243	-	-
Carrying amount and the fair value hierarchy		Fair value	Fair value	Fair value
Carrying amount and the fair value hierarchy December 31, 2022	Total	Fair value level 1	Fair value level 2	Fair value level 3
	Total 128.856			
December 31, 2022		level 1	level 2	level 3
December 31, 2022 Financial assets	128.856	level 1	level 2 -	level 3 40.528
December 31, 2022 Financial assets Investments in joint ventures and associates	<b>128.856</b> 40.528	level 1 88.328	level 2 -	level 3 40.528
December 31, 2022 Financial assets Investments in joint ventures and associates Cash and cash equivalents	<b>128.856</b> 40.528 88.328	level 1 88.328 - 88.328	level 2 - -	level 3 40.528 40.528
December 31, 2022 Financial assets Investments in joint ventures and associates Cash and cash equivalents Loans and receivables	<b>128.856</b> 40.528 88.328 <b>111.717</b>	level 1 88.328 - 88.328	level 2 - -	level 3 40.528 40.528
December 31, 2022         Financial assets         Investments in joint ventures and associates         Cash and cash equivalents         Loans and receivables         Trade and other receivables	<b>128.856</b> 40.528 88.328 <b>111.717</b> 100.049	level 1 88.328 - 88.328	level 2 - -	level 3 40.528 40.528 - 11.667
December 31, 2022         Financial assets         Investments in joint ventures and associates         Cash and cash equivalents         Loans and receivables         Trade and other receivables         Non current financial assets and other non current assets	<b>128.856</b> 40.528 88.328 <b>111.717</b> 100.049 11.667	level 1 	level 2 - - - - - - -	level 3 40.528 40.528 - 11.667
December 31, 2022         Financial assets         Investments in joint ventures and associates         Cash and cash equivalents         Loans and receivables         Trade and other receivables         Non current financial assets and other non current assets         Asset held for sale	<b>128.856</b> 40.528 88.328 <b>111.717</b> 100.049 11.667 2.011	level 1 88.328 - 88.328 - - - - -	level 2 - - - - - - - -	level 3 40.528 40.528 - 11.667
December 31, 2022         Financial assets         Investments in joint ventures and associates         Cash and cash equivalents         Loans and receivables         Trade and other receivables         Non current financial assets and other non current assets         Asset held for sale         Assets held for sale         Financial liabilities         Trade payables and advance from customers	128.856 40.528 88.328 111.717 100.049 11.667 2.011 2.011 1.251.664 200.632	level 1 88.328 - 88.328 - - - - - - - -	level 2 - - - - - - - - - - - -	level 3 40.528 - - 11.667 - 11.667 - - -
December 31, 2022         Financial assets         Investments in joint ventures and associates         Cash and cash equivalents         Loans and receivables         Trade and other receivables         Non current financial assets and other non current assets         Asset held for sale         Assets held for sale         Financial liabilities	<b>128.856</b> 40.528 88.328 <b>111.717</b> 100.049 11.667 2.011 2.011 <b>1.251.664</b>	level 1 88.328 - 88.328 - - - - - - - -	level 2	level 3 40.528 - - 11.667 - 11.667 - - -
December 31, 2022         Financial assets         Investments in joint ventures and associates         Cash and cash equivalents         Loans and receivables         Trade and other receivables         Non current financial assets and other non current assets         Asset held for sale         Assets held for sale         Financial liabilities         Trade payables and advance from customers	128.856 40.528 88.328 111.717 100.049 11.667 2.011 2.011 1.251.664 200.632	level 1 88.328 - 88.328 - - - - - - - -	level 2	level 3 40.528 - - 11.667 - 11.667 - - -
December 31, 2022         Financial assets         Investments in joint ventures and associates         Cash and cash equivalents         Loans and receivables         Trade and other receivables         Non current financial assets and other non current assets         Asset held for sale         Financial liabilities         Trade payables and advance from customers         Short-term financial debt	128.856 40.528 88.328 111.717 100.049 11.667 2.011 2.011 1.251.664 200.632 76.417	level 1 88.328 - 88.328 - - - - - - - -	level 2	level 3 40.528 40.528 - 11.667 - 11.667 - 91.061 - -
December 31, 2022         Financial assets         Investments in joint ventures and associates         Cash and cash equivalents         Loans and receivables         Trade and other receivables         Non current financial assets and other non current assets         Asset held for sale         Assets held for sale         Financial liabilities         Trade payables and advance from customers         Short-term financial debt         Current lease financial liabilities	128.856 40.528 88.328 111.717 100.049 11.667 2.011 2.011 1.251.664 200.632 76.417 14.759	level 1 88.328 - 88.328 - - - - - - - -	level 2	level 3 40.528 40.528 - 11.667 - 11.667 - 91.061 - 14.759

The Management verified that the fair value of cash and cash and cash equivalents and short-term deposits, of trade receivables and payables, of bank overdrafts and of other current liabilities approximates the carrying amount because of the short-term maturities of these instruments.

The fair value of the financial assets and liabilities is reported in the amount for which the instrument could be traded in a current transaction between willing parties, instead of in a forced sale or in a liquidation. To estimate fair value, the following methods and the following assumptions were used:

- Long-term receivables and loans, both fixed rate and floating rate, are measured by the Group on the basis of parameters such as interest rates, specific risk factors for each Country, the individual credit rating of each customer and the risk characteristics of the financial project. Based on this evaluation, the provisions for the expected losses on these receivables are recognised in the accounting records.
- The fair value of listed securities and bonds is based on the quoted price at the date of the financial statements. The fair value of unlisted instruments, such as loans from banks or other financial liabilities, obligations deriving from financial leases or as other non-current financial liabilities, is estimated through the discounting of future cash flows applying the current rates available for payables

with similar terms, such as the credit risk and the remaining maturities. In addition to being sensitive to reasonably possible changes of the expected cash flows or of the discount rate, the fair value of equity instruments is also sensitive to reasonably possible changes of the growth rates. The valuation requires the use, by the Management of non-observable input data, illustrated previously. The Management regularly defines a range of reasonably possible alternatives for these significant non observable input data and it determines their impact on total fair value.

### 6.7 SEGMENT INFORMATION

IFRS 8, "Operating Segments", requires detailed information to be provided for each operating segment that makes up the business. An operating segment is defined as a business division whose operating results are regularly reviewed by top management in order to adopt decisions to allocate appropriate resources to the segment and assess its performance.

The Group has the following operating segments: B&B Italia, Maxalto, Arclinea, FLOS, Louis Poulsen, Fendi Casa, Lumens and AUDO which have similar characteristics and strategy, allow them to be aggregated, with similar-medium-long term financial performance. In addition, the Group's strategy was more focused on seeking commercial synergies between brands (eg "shop-in-shop") and on strengthening distribution based on single-channel, rather than on single-brand development.

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

# **CURRENT ASSETS**

# 7 CASH AND SHORT-TERM DEPOSITS

Cash and Short-Term deposits are detailed as follow:

	December 31	December 31
Cash and cash equivalents	2023	2022
Bank and postal accounts	74.490	87.060
Cash and cash equivalents in hand	58	561
Restricted bank deposits	1.405	706
Total	75.952	88.328
Cash and cash equivalents by currency		
EUR	46.567	50.400
USD	20.810	17.394
DKK	2.421	11.093
CNY	1.307	4.454
GBP	873	1.247
JPY	2.333	1.479
Other currency	1.641	2.261
Total	75.952	88.328

For a detailed breakdown of the Group's cash and cash equivalents, please refer to Consolidated Cash Flow statement.

# 8 TRADE RECEIVABLES

Trade receivables, net and the breakdown by geographic areas are reported below:

	December 31	December 31
Trade Receivables	2023	2022
Trade receivables - Third parties	84.283	92.040
Trade receivables - Related parties	292	412
Allowance for bad and doubtful debts	(5.462)	(5.491)
Total	79.113	86.961
Trade Receivables by currency		
EUR	59.423	71.548
USD	6.768	6.466
DKK	3.491	3.623
CNY	1.285	226
GBP	1.335	456
JPY	2.158	2.478
Other currency	4.653	2.164
Total	79.113	86.961

	December 31
Allowance for bad and doubtful debts	2023
Opening balance	(5.491)
Utilized	298
Reversal	610
Increases	(899)
Exchange differences	19
Closing balance	(5.462)

Third parties trade receivables are broken down by maturity (this amount does not consider the allowance for bad and doubtful debts):

### Trade receivables broken down by maturity

	December 31 2023	Current	Overdue 0- 30	Overdue 30- 60	Overdue 60- 90	Overdue 90- 120	Past due more than 120 days
Italy	19.925	17.256	933	487	200	138	910
EEC	30.738	22.200	4.298	2.097	341	436	1.366
Non-EEC	33.621	19.891	5.882	3.031	1.327	770	2.721
Total	84.283	59.348	11.112	5.615	1.869	1.344	4.996

	December 31 2022	Current	Overdue 0- 30	Overdue 30- 60	Overdue 60- 90	Overdue 90- 120	Past due more than 120 days
Italy	29.496	25.982	937	2.144	188	67	178
EEC	36.567	27.635	4.778	2.438	430	795	489
Non-EEC	25.976	17.985	3.584	960	541	862	2.045
Total	92.040	71.602	9.300	5.542	1.158	1.724	2.713

At the date of this reporting, the trade receivables overdue more than 365 days are approximately Euro 2,6 million, however fully covered by the allowance for bad and doubtful debts.

# 9 INVENTORIES

Inventories can be broken down as follows:

	December 31	December 31
Inventories	2023	2022
Materials, auxiliaries and consumables	69.477	79.371
Work in progress and semi-finished goods	32.397	33.826
Finished products	70.751	69.939
Allowance for obsolete and slow-moving inventories	(24.427)	(22.530)
Total	148.199	160.605

	December 31
Allowance for obsolete and slow-moving inventories	2023
Opening balance	(22.530)
Utilization	542
Increase, net reversal	(2.489)
Exchange rate difference	51
Closing balance	(24.427)

Excluding the allowance for obsolete and slow-moving items, the inventories decrease of approximately Euro 10 million compared to Dec 31, 2022 (-6%). In term of brands, all the companies reduced the stock as a consequence of turnover contraction of 2023 vs 2022, except for Fendi Casa that is still in a start up phase and increased the inventory of approximately Euro 3 million.

# **10 TAX CURRENT ASSETS**

	December 31	December 31
Tax current assets	2023	2022
Receivables for paid tax advances	2.478	419
VAT receivable	10.210	9.415
Receivables for withholding taxes	69	9
Tax receivables for fiscal consolidation and other	4.381	4.403
Total	17.139	14.245

The VAT receivable is mainly related to Fendi Casa, whose business is predominantly export, as such not generating VAT payable balances to offset VAT receivables in this start-up phase.

# **11 OTHER CURRENT ASSETS**

The other current assets amount to Euro 11,3 million decreased of 1,8 million compared to December 31, 2023 (Euro 13,1 million), mainly due to advances payments to suppliers and other prepayments (maintenance fees, software's utilization, services for IP deposit).

# **NON-CURRENT ASSETS**

# 12 GOODWILL

The breakdown of goodwill is shown below:

	FLOS Group	B&B Italia Group	Louis Poulsen Group	LUMENS	Designers Company Group	Total
Opening Balance	478.246	375.174	202.532	115.391	140.972	1.312.315
Exchange differences	C	) –	(446)	(4.010)	(688)	(5.143)
Closing Balance	478.247	375.174	202.087	111.381	140.284	1.307.172

No additional goodwill has been allocated in the period. The changes compared to December 31, 2022 are only related to the exchange rates since the goodwill on Louis Poulsen, Designers Company (AUDO) and Lumens (YDesign Group, now LUMENS) were recognized, for the purposes of the PPA, in their local currency and this implies that goodwill fluctuates based on exchange rates with Euro.

#### a. IMPAIRMENT TEST ON GOODWILL AND ON INTANGIBLE ASSETS WITH INDEFINITE USEFUL LIFE

In accordance with IAS 36, Goodwill is not subject to amortization and it is tested for impairment at least once a year. Below all the indication of the impairment test performed on December 31, 2023.

For impairment test purposes, Goodwill is allocated to the following Cash Generating Units (CGU):

- FLOS
- B&B
- Louis Poulsen
- Lumens
- Designers Company (AUDO)

The recoverable amount of each CGU has been determined based on the calculation of the value in use, in which the projections of the cash flows were those approved by the management and of a period of 5 years, as approved by the management.

The calculation of the value in use is particularly sensitive to the following assumptions:

- revenue trend;
- marginality;
- discount rate;
- growth rate used to extrapolate cash flows beyond the forecast period.

The spread before the COVID-19 pandemic and then the conflict in Russian Ukraine constituted an external factor of potential presumption of impairment for all companies, therefore the recoverability of the goodwill allocated to the CGUs has been verified, in light of a specific analysis of the impact of the crisis on the value of fixed assets and on the basis of the last updated business plan.

The European Securities and Markets Authority (ESMA - European Securities and Market Authority) draws attention to the need to represent the growing level of uncertainty by:

- the possible use of multi-scenario techniques in determining the plans;
- alternatively, adjustments to the rates used for discounting the flows;
- update of the assumptions underlying the impairment tests compared to the previous tests.

On this basis, the management has defined a single plan for each CGU which represents the normal and expected scenario, with reference to the period 2024-2028, with a transitional period of 1 year (2029) aimed at reflecting an intermediate growth before the normative level, which was used for the development of impairment tests. The recoverable value of each CGU, determined on the basis of this plan, was subjected to stress tests and scenario analysis which also took into consideration economic parameters.

The value in use of each CGU was calculated on the basis of opportunity of cost of capital (Ka) applied to the forecast operating cash flow projections (in the range of 9.3%-11.2%) and a perpetual growth rate (g) in the range 2.25%-2.50% (as in the Group Consolidated Financial Statement 2022).

The recoverable value of the goodwill, determined on the basis of the aforementioned assumptions and valuation techniques, was estimated as the difference between the Enterprise Value deriving from the application of the DCF method and the value of the Capital Employed of each CGU.

In order to calculate the recoverable amount in relation to the goodwill the management estimated the Enterprise Value of each CGU's as at December 31, 2023 with the intrinsic approach (UDCF method). This approach is considered as a preferential method, since it makes it possible to factor in the specifics of the company with a medium term approach in defining the business plan, allowing a good level of accuracy in the future cash flow projections. This method consists in valuing a CGU based on its future cash flows. The management valuation was based on Budget 2024 and the business plan 2025-2028. However, as the future cash flows generated by a CGU's is based on a business plan over a definite period, whilst the lifetime of the company is in theory infinite, a Terminal Value for each CGU was determined at the end of the forecast period. The Terminal value was determined at the end of transitional period on the basis of normal cash flows growing at a constant rate (g rate – in the range 2.25%-2.50% at December 31, 2023). A Transitional Period for fiscal year 2029 was used to stabilize the main Business Plan drivers and define the normative period. To discount the free cash flows to the present value, we used the opportunity cost of capital (Ka) as reported above.

In 2023, all the afore mentioned CGU reported financial results below budget 2023 forecasts in terms of volumes and marginality (EBITDA margin %), except for marginality of Flos and Lumens, which was respectively in line with and above budget figures.

Budget 2024 figures, compared to the first year of the business plan used for the last impairment test, show lower revenues but a higher marginality (EBITDA margin %) for all the CGU, except for Lumens and Louis Poulsen which both show a lower marginality.

The main growth drivers at the basis of the business plan are the followings:

- Enhance brand desirability, boosting creativity and product innovation as well as accelerating emerging brands;
- Expanding geographical reach with focus on some key regions;
- Pursue DTC and "brandization" journey;
- Continue with the digital transformation (e.g. e-commerce, new ERP's, new CRM);
- Enhance le leadership in high-end contract business.

FY24-FY28 CAGR resulting from the business plan, amounting to approximately 9.6% on aggregate for the five CGUs subject to the impairment test of the goodwill, shows a higher growth compared to the one forecasted in the global market (some 5.1% as reported in public available market reports). The same applies also for FY24-FY28 CAGR of each single CGU (ranging from 7.7% to 13.3%). Such higher results are in line with the historical performance of the Group compared to the market.

The management has prepared a scenario analysis by:

- increasing the Opportunity cost of capital (Discount rate) for 0.25%, 0.50% and 0.75%;
- increasing the terminal growth rate for 0.25%, 0.50% and 0.75%.

Following the results of the Impairment test, in every scenario the estimated Recoverable amount of the Group's goodwill was higher than the related carrying value, therefore no write-off was necessary.

#### **13 BRANDS AND OTHER INTANGIBLE ASSETS**

Brands and other intangible assets are breakdown as follows:

	TRADEMARK	DEVELOPMENT COSTS	PATENTS AND INTELLECTUAL PROPERTY RIGHTS	CONCESSIONS, LICENSES AND OTHER INTANGIBLE ASSETS	TOTAL BRANDS AND OTHER INTANGIBLE ASSETS
Historical costs	619.707	48.430	35.405	66.372	769.914
Accumulated depreciation	(238)	(36.929)	(23.086)	(39.807)	(100.060)
Net book value December 31 2022	619.468	11.501	12.319	26.565	669.853
Historical costs	617.711	56.331	44.550	65.532	784.124
Historical costs Accumulated depreciation	617.711 (314)		44.550 (27.136)	65.532 (45.929)	784.124 (117.299)

Changes in Net Book value for the year are as follows:

	TRADEMARK	DEVELOPMENT COSTS	PATENTS AND INTELLECTUAL PROPERTY RIGHTS	CONCESSIONS, LICENSES AND OTHER INTANGIBLE ASSETS	TOTAL BRANDS AND OTHER INTANGIBLE ASSETS
Opening balance	619.468	11.501	12.319	26.565	669.853
Change in consolidation area Additions Disposal Depreciations Exchange differences Other movements	- 135 - (177) (1.164) (864)	- 6.505 - (7.023) (14) 1.441	-	9.061 (0) (6.575) (281) (9.167)	- 21.230 (0) (19.334) (1.488) (3.437)
Closing Balance	617.398	12.410	17.414	19.603	666.825

Trademark refers to the following brands:

- "FLOS", equal to approximately Euro 244 million;
- "B&B", "Maxalto" and "Arclinea" equal to approximately Euro 201 million;
- "Louis Poulsen", equal to approximately Euro 123 million;
- "Lumens" (YDesign Group) equal to approximately Euro 49 million.

Trademarks are considered with an indefinite useful life and therefore subject to annual (or less) impairment test.

The recoverable amount related to the Brands was estimated with the Relief from Royalty (RFR) method. According to this approach, the value of the brand is embodied in the present value of the royalties that the market would be willing to recognize to the owner of the brand and therefore the owner himself saves.

Among the main parameters to be defined for the application of such method is the royalty rate (as percentage of revenues) that a third party would pay to a licensor for using its brand.

The main assumptions used in the RFR method were:

- market royalty rate in the range of 2%-7.5%;
- opportunity cost of capital (Discount rate) of 9.3% for all brands except for "Lumens" brand where 11.20% was considered more appropriate taking into account its business specificities;
- g-rate of 2.25% for all brands except for "Lumens" brand (2.5%);
- prospective revenues related to the brands business plan for the period 2024-2028;
- figurative tax rate in the range of 22%-27.9% based on the corresponding Corporate tax rate of the region;
- for the application of the RFR method a transitional period of one year was considered (2029), based on yearly growth rate of 3% for all brands, except for "Lumens" brand where 3.25% growth rate was considered more appropriate;
- a Terminal Value for each brand was determined at the end of the transitional period on the basis of normal cash flows growing at a constant rate (g rate in the range 2.25%-2.5% at December 31, 2023).

The management has prepared a scenario analysis by:

- increasing the Opportunity cost of capital (Discount rate) for 0.25%, 0.50% and 0.75%;
- increasing the terminal growth rate for 0.25%, 0.50% and 0.75%;
- increasing the royalty rates for 0.50%.

Following the results of the Impairment test, in the base scenario the estimated Recoverable amount of the Group's brands was higher than the related carrying value, therefore no write-off was necessary.

Development costs includes the costs for the personnel dedicated to product development work carried out within the Group. These costs are amortised in three years. The investments of the period were related to the reinforcement of IT and digital channel (e-commerce platform).

Industrial patent and intellectual property rights comprises mainly costs incurred for depositing patents, producing software and build e-commerce websites.

Concessions, licences and trademarks and other intangible assets comprises mainly investments made by FLOS Group and B&B Italia Group (mainly Arclinea) for changing in their ERP systems.

## 14 PROPERTY, PLANT AND EQUIPMENT

Property, Plant and equipment are breakdown as follows:

	LAND AND BUILDINGS	PLANT AND MACHINERY	LEASEHOLD IMPROVEMENT S	INDUSTRIAL AND COMMERCIAL EQUIPMENT	OTHER ASSETS	WORK IN PROGRESS AND ADVANCES	TOTAL PROPERTY, PLANT AND EQUIP.
Historical costs	123.519	76.565	31.082	70.100	28.599	1.054	330.919
Accumulated depreciation	(47.519)	(61.763)	(19.155)	(61.363)	(23.480)	-	(213.280)
Net book value December 31 2022	76.000	14.802	11.926	8.738	5.119	1.054	117.638
Historical costs	120.877	78.917	37.513	74.293	25.290	2.528	339.417
Historical costs Accumulated depreciation	120.877 (48.765)	78.917 (64.556)	37.513 (20.394)	74.293 (65.840)	25.290 (20.401)	2.528 -	339.417 (219.955)

Changes in Net Book value for the year are as follows:

	LAND AND BUILDINGS	PLANT AND MACHINERY	LEASEHOLD IMPROVEMENT S	INDUSTRIAL AND COMMERCIAL EQUIPMENT	OTHER ASSETS	WORK IN PROGRESS AND ADVANCES	TOTAL PROPERTY, PLANT AND EQUIP.
Opening balance	76.000	14.802	11.926	8.738	5.119	1.054	117.638
Change in consolidation area	-	-	-	-	-	-	-
Additions	797	4.289	9.066	3.245		1.479	22.255
Disposal	(1.253)	(586)	(0)	(395)	(572)	0	(2.806)
Depreciations	(3.312)	(4.410)	(4.526)	(4.231)	(2.525)	-	(19.005)
Exchange differences	(38)	(28)	(227)	(18)	(65)	(38)	(414)
Other movements	(80)	294	881	1.113	(447)	33	1.794
Closing Balance	72.112	14.361	17.119	8.452	4.889	2.528	119.462

The main investments of the period were related to the leasehold improvements of the DOS: Fendi Casa opened a new DOS in Shanghai, Louis Poulsen a new store in Tokyo and B&B Italia and Maxalto opened/restyled/renovated few stores in US.

Investments in the plant and machinery and for the industrial equipment (moulds and other industrial equipments) were related to B&B Italia Group for the activities in the Novedrate, Carugo and Misinto plants, as well as to Arclinea.

The other movements relate to a reclassification between intangible and tangible assets, in order to properly report the classification of the assets.

#### **15 RIGHT OF USE ASSETS AND LEASE LIABILITIES**

The Group has existing leases covering land and buildings, plants and machinery, vehicles and other equipment that are used in operational activities. Land and construction leases generally last between 2 and 24 years, plant and machinery leases generally last between 2 and 8 years, while those for vehicles and other equipment generally last between 2 and 5 years.

The Group's liabilities relating to these leasing agreements are guaranteed by the title of the landlord's property on the leased assets. Generally, the Group may not in turn lease the leased assets to third parties and certain contracts require the group to comply with certain liquidity indices. There are many leasing agreements that include options for renewal and cancellation and variable payments that are best described below.

The Group also has certain leases for machinery whose lifespan is 12 months or less and office equipment whose value is modest. The group has chosen for these contracts to apply the exemptions provided by IFRS16 for short-term or low value assets.

Set out below are the carrying amounts of right-of-use assets recognized and the movements during the period:

	LAND AND BUILDINGS	PLANT AND MACHINERY	INDUSTRIAL & COMMERCIAL EQUIPEMENT	OTHER ASSETS	TOTAL RIGHT OF USE ASSET
Historical costs	118.425	2.671	985	3.376	125.457
Accumulated depreciation	(39.308)	(1.949)	(710)	(1.808)	(43.775)
Net book value					
December 31 2022	79.117	722	275	1.569	81.683
December 31 2022 Historical costs	<b>79.117</b> 129.300	<b>722</b> 3.422	<b>275</b> 1.089	<b>1.569</b> 4.525	81.683 
			-		

Changes in Net Book value for the year are as follows:

	LAND AND BUILDINGS	PLANT AND MACHINERY	INDUSTRIAL & COMMERCIAL EQUIPEMENT	OTHER ASSETS	TOTAL RIGHT OF USE ASSET
Opening balance	79.117	722	275	1.569	81.683
Change in consolidation area	-	-	-	-	-
Additions	12.659	757	110	1.160	14.686
Disposal	-	-	-	-	-
Depreciations	(16.040)	(754)	(315)	(589)	(17.698)
Exchange differences	(1.162)	(2)	(3)	(8)	(1.175)
Other movements	-	-	-	-	-
Closing Balance	74.573	723	66	2.133	77.495

Set out below are the carrying amounts of lease liabilities (included under interest-bearing loans and borrowings) and the movements during the period:

Current and Non-current Lease Liability	December 31 2023
Opening balance	91.061
Increase, net	14.686
Interests	5.693
Payments	(22.221)
Exchange rate difference	(1.339)
Closing balance	87.880
	40.075
Current Lease Liability	16.075
Non-current Lease Liability	71.805

### **16 INVESTMENTS IN PARENT COMPANY**

As at December 31, 2023, International Design Group owns shares in the parent Design Holding, representing 2,43% of the share capital, that was purchased in the past years against a consideration which, subject to yearly update of the relevant fair value, corresponds as of December 31, 2023 to approximately Euro 42,6 million.

# **17 DEFERRED TAX ASSETS**

The breakdown and related changes in deferred tax assets are as follows:

	December 31 2023	Taxes to Income Statement	Exchange rates differences and other minor movements	December 31 2022
Reversal of related expenses for the purchase of equity investments	6.203	(182)	(112)	6.497
Inventory margin	3.910	207	(0)	3.703
Tax losses carried forward	1.928	248	(78)	1.758
Non-deductible financial charges	4.957	1.108	(126)	3.975
Depreciation of tangible assets and amortization of intangible assets	1.874	58	(38)	1.855
Provisions for stock obsolescence	3.721	(30)	(24)	3.776
Allowance for doubtful debts	794	(148)	(4)	947
Provisions for employee severance indemnities	1.493	(81)	(32)	1.606
Allocations to risk provision	1.472	(310)	(17)	1.799
Remuneration not yet paid	109	(11)	-	120
Other changes	1.292	(1.307)	138	2.461
Total	27.753	(449)	(294)	28.496

# **18 OTHER NON-CURRENT ASSETS**

The other non-current assets amount to Euro 8,8 million at December 31, 2023 (Euro 11,7 million at December 2022) and mainly include Euro 4,9 million of deposits on rents paid by the Group companies and Euro 3,3 million as non-current prepayments.

# **19 ASSETS HELD FOR DISPOSAL**

The caption "Assets held for disposal", amounting to Euro 2 million, includes the buildings and land with the related generic facilities relevant to the Ascoli plant of the B&B Group, currently unused.

# SHAREHOLDERS' EQUITY

# 20 TOTAL SHAREHOLDERS' EQUITY

The equity attributable to the owners of the Group and to non-controlling interests is set forth below:

Equity	December 31 2023	December 31 2022
Share capital	5.102	5.102
Share premium reserve	978.848	978.848
Legal reserve IDG	1.020	1.020
Reserve for shares of the parent company	25.543	25.543
Share premium reserve and other reserve of parent company	1.005.411	1.005.411
Fair value reserve	16.986	14.921
Translation reserve	8.653	21.619
Cash Flow Hedge Reserve	(120)	- 21.019
Actuarial gain/(loss) reserve	(1.333)	(1.365)
Other reserves	74.500	25.368
Total Other reserves	98.685	60.542
Profit/(Loss) of the period	15.210	48.860
Group shareholders' equity	1.124.408	1.119.916
Equity reserves of non-controlling interests	2.963	4.109
Minority Interest Income	(1.157)	(1.043)
Equity attributable to non-controlling interests	1.805	3.066
Total Shareholders' equity	1.126.214	1.122.982

# **CURRENT AND NON CURRENT LIABILITIES**

# 21 CURRENT AND NON-CURRENT FINANCIAL LIABILITIES

Current and non-current financial liabilities are as follows:

	December 31 2023	December 31 2022
Short-Term bank loan	35.579	33.366
Interests on financial liabilities	11.200	6.872
Other Current financial liabilities	4	40.685
Short-term amortized costs	(3.328)	(4.506)
Current financial liabilities	43.455	76.417
Long-Term Bond	895.000	870.000
Non-current payables to other lenders	19.335	18.175
Long-term amortized costs	(10.092)	(10.520)
Non-current financial liabilities	904.243	877.655
Financial liabilities, excluding lease liabilities	947.698	954.072
	40.075	44750
Current lease liabilities	16.075	14.759
Non-current lease liabilities	71.805	76.302
Lease liabilities	87.880	91.061
Total financial liabilities	1.035.577	1.045.132

The other current financial liabilities were reimbursed during the period: in January 2023 the Group paid the first deferred purchase price related to the Designers Company's acquisition (made in May 2022) for approximately Euro 39 million, included in the "Other current financial liabilities" in the 2022 Annual report (December 31, 2022). The second deferred purchase price of the Designers Company (Euro 18,2 million) was included in the long term financial liabilities ("Long-Term payables to other lenders") since it is due in January 2025.

The Long-term bond increased from Euro 870 million to Euro 895 million: on November 16, 2023, International Design Group S.p.A. reimbursed the Euro 400 million Senior Secured 6.5% Fixed Rate Notes due 2025 and, on the same time, issued Euro 425 million as Senior Secured 10% Fixed Rate Notes, expiring on 2028; the Group also increased the total commitments under the Revolving Credit Facility available at International Design Group S.p.A. from Euro 100 million to Euro 140 million and the extension of the relevant maturity date. Moreover, Euro 32 million, of which Euro 10 million using cash available at International Design group S.p.A. and Euro 22 million by using a portion of the proceeds of the New Bond, has been reimbursed in connection with the Revolving Credit Facility, which remains outstanding as at the date of this report for an amount of approximately Euro 21,5 million. The security package guaranteeing the financing in place at International Design Group S.p.A. as described in the Notes to the Consolidated Financial Statement, is in the proceess of being acknowledged and confirmed in connection also with the new transaction.

During the period the Group paid interests on bonds for approximately Euro 65 million, when in the corresponding period of 2022 was approximately Euro 49 million: the amount is higher compared with the past mostly as a consequence of the Euribor increase that affected the variable interest on the floating bond of Euro 470 million.

Group's company Liabilities		Non- current financial Liabilities	Total financial debt	Type of Loan	Cur.	Exipiry Date	Interest rate
Louis Poulsen A/S	6.412	-	6.412	term loan	DKK	09/2024	6,4%
Flos SpA	4.000	-	4.000	term loan	Eur	04/2024	Eur 3m+0,90%
IDG S.p.A.	5.356	425.000	430.356	bond (fixed)	Eur	11/2028	10,0%
IDG S.p.A.	4.888	470.000	474.888	bond (floating)	Eur	05/2026	Eur. 3m+4,25%
IDG S.p.A.	22.321	-	22.321	RCF (*)	DKK	05/2028	Cib.3m+3%
ARCLINEA	1.287	-	1.287	term loan	Eur	na	Eur. 3m+2,75%
ARCLINEA	1.172	-	1.172	term loan	Eur	na	Eur. 3m+2,55%
ARCLINEA	600	-	600	term loan	Eur	na	Eur. 3m+1,8%
Audo A/S	748	-	748	term loan	DKK	08/2024	5,3%
IDG S.p.A.	(3.328)	(10.092)	(13.420)	Amortized costs	-	-	-
Payables to banks and bonds	43.455	884.908	928.363				
IDG S.p.A.	-	18.135	18.135	Def. price (DC)	DKK	01/2024	na
IDG S.p.A.	-	1.200	1.200	Other lenders	Eur	na	na
Payables to other lenders	-	19.335	19.335				
Financial liabilities, excl. lease liabilities	43.455	904.243	947.698				
Lease liabilities	16.075	71.805	87.880				
Total Financial Payables	59.530	976.048	1.035.577				

The composition of the financial liabilities is here reported:

(\*) = at Dec. 31, 2023, the RCF revolving credit facilities was available for Euro 140m, drawdown for approx. Euro 22m.

Trade payables and advance from customers	December 31 2023	December 31 2022
Trade payables - third parties	117.239	131.082
Trade payables - related	10.867	14.240
Total Trade payables	128.106	145.322
Advances from customers	55.622	55.310
Total	183.728	200.632
Trade payables by currency		
EUR	94.402	121.327
USD	19.655	17.833
DKK	11.115	2.524
CNY	1.424	2.294
JPY	432	674
GBP	718	394
other currency	361	276
Total	128.106	145.322
Advances from customers by currency		
EUR	40.230	37.449
USD	10.599	13.825
DKK	568	129
CNY	1.142	1.626
JPY	2.682	-
GBP	92	2.206
other currency	308	75
Total	55.622	55.310

# 22 TRADE PAYABLES AND ADVANCES FROM CUSTOMERS

The item includes both trade payables to suppliers (including allocations for invoices to be received), advances from customers and trade payables toward the ultimate parent company.

The breakdown by maturity of trade payables is detailed as follows (these details below do not include advances from customers):

	December 31 2023	Current	Overdue 0-30	Overdue 30-60	Overdue 60-90	Overdue 90-120	Past due more than 120 days
Italy	54.131	49.743	2.544	1.012	218	326	288
EEC	33.536	30.353	2.541	309	127	43	163
Non-EEC	40.439	33.146	5.245	863	381	24	780
Total	128.106	113.243	10.330	2.184	725	393	1.230

	December 31 2022	Current	Overdue 0-30	Overdue 30-60	Overdue 60-90	Overdue 90-120	Past due more than 120 days
Italy	70.242	67.151	2.430	93	20	296	252
EEC	32.366	28.856	2.847	258	6	9	390
Non-EEC	42.714	38.313	2.963	399	129	164	747
Total	145.322	134.320	8.240	750	155	468	1.389

# **23 CURRENT TAX LIABILITIES**

The current tax liabilities have the following composition:

	December 31	December 31
Current Tax liabilities	2023	2022
Corporate Taxes Payables	3.207	8.479
VAT and indirect taxes	2.761	2.653
Withholding tax	455	90
Tax payables for fiscal consolidation	3.880	5.650
Other taxes	2.555	3.080
Total	12.857	19.951

# 24 OTHER CURRENT LIABILITIES

Other current liabilities are mainly related to payables to social security agency and other payables to personnel:

	December 31	December 31
Other current liabilities	2023	2022
Payables to social security agency	5.749	6.198
Payables to Employees and Directors	18.268	20.856
Payables for royalties	2.085	2.514
Other payables	11.374	15.345
TOTAL	37.476	44.913

# **25 DEFINED BENEFIT PLANS**

Defined benefit plans represent the use and allocations within the year for the Parent Company and by the Italian subsidiaries. The amount of the provision for Employee severance indemnities is net of the amounts allocated to xthe Complementary Treasury Provision. The changes are as follows:

	Defined benefit plans
Opening balance	7.030
Allocations to Provision	1.732
Usage of Provision	(2.183)
Actuarial effect	3
Exchange rate difference	(29)
Closing balance	6.554

The measurement of the employee severance indemnity for IAS purposes follows the method of the projection of the present value of the defined benefits obligation with the estimate of the benefits accrued by employees.

Following the changes introduced by Law no. 296 of December 27, 2006 ("2007 Budget Act") and by the following implementing Decrees and Regulations, the portions of employee severance indemnity accrued until December 31, 2006 will continue to remain in the company configuring a defined benefits plan (obligation for the accrued benefits subject to actuarial valuation), while the portions accruing from January 1, 2007 onwards, by effect of the choices made by the employees during the year, will be allocated to complementary pension plans or transferred by the company to the treasury provision managed by INPS and starting from the time the decision is formalized by the employee, they are defined contribution plans (no longer subject to actuarial valuation). Hence, the employee severance indemnity is determined as a result of the application of an actuarial model based on several demographic and economic assumptions.

The following table shows the technical economic assumptions used:

	December 31 2023	December 31 2022
Annual discount rate	3,1%	3,6%
Annual inflation rate	2,0%	2,3%
Annual rate of increase of employee severance indemnity	3,0%	3,2%

In particular, the annual discount rate used to determine the annual value of the obligation was obtained, consistently with Paragraph 83 of IAS 19, from the Iboxx Corporate AA index recorded on the date of the measurement. For this purpose, the return whose duration is comparable to the collective duration of the evaluated Company was selected.

# 26 PROVISIONS FOR RISKS AND CHARGES

	Provisions for pension liabilities and the like	Provision for products warranty	Other provision for risk and charges	Total provisions for risks and charges
Opening balance	5.902	4.144	3.280	13.326
Change in consolidation area	-	-	-	-
Usage	(473)	(466)	(1.460)	(2.399)
Increases, net of reversal	573	436	322	1.331
Reclassification	-	-	(837)	(837)
Exchange rate difference	(3)	(19)	(23)	(45)
Closing balance	5.999	4.095	1.281	11.376

The changes in the Provisions for risks and charges are detailed as follows:

The provisions for pension liabilities is subject to annual actuarial calculation and amounted to Euro 6 million at December 31, 2023. It includes the supplementary customer indemnity accrued towards agents, in accordance with the current agents' national collective agreement. The amount reflects the prudent appreciation of the risk connected with any interruption of the mandate conferred to agents in the cases prescribed by law.

The other provision for risk and charges represent the best estimate of the maximum outflow of resources needed to settle liabilities deemed to be probable. Based on the information available at the reporting date, the management accrued the costs considered adequate in respect of the liabilities that could arise from them.

The reclassification of the Other provision for risk and charges, equal to Euro 0,8 million, refers to few mediation in US, accrued in the annual report 2022 and defined during the period; consequently this amount has been included in the other current liabilities, since the payment is expected within the next 12 months.

# 27 DEFERRED TAX LIABILITIES

The breakdown and related changes in deferred tax liabilities are as follows:

	December 31	Change in consolidation	0		other	December 31
Deferred Taxes on:	2023	area	Statement	rate	movements	2022
Business combination	95.737	(223)	3.730	(211)	-	92.441
Trademark	64.086	-	(2.618)	(74)	-	66.778
R&D	2.253	-	(167)	(5)	-	2.424
Other	2.260	-	(3.808)	158	-	5.910
Total	164.336	(223)	(2.863)	(131)	-	167.553

Change in consolidation area refers to the reversal of the deferred taxes on Inventory related to the PPA on Designers Company's acquisition (finalized in May 2022).

# **28 OTHER NON-CURRENT LIABILITIES**

Other non-current liabilities are equal to Euro 5,7 million at December 31, 2023 (Euro 5,9 million at December 31, 2022). This amount is for the main part related to the signing of a license agreement to develop the FENDI Casa business.

# **29 RELATED PARTY DISCOUSURE**

IDG Spa and its subsidiaries have joined to the national tax consolidation regime with the ultimate parent company, Design Holding S.p.A. as explained in the paragraph related to Taxation.

Receivables and payables, revenues and expenses between the groups entities and the parent company have been recognized in individual line items in the financial statements schemes.

Dec 2023	Current Assets	Non-current Assets	TOTAL ASSETS	Trade payables	Current Tax liabilities	Non-current liabilities	TOTAL LIABILITIES	Revenues	Other costs and charges	Taxation
Design Holding	2.317	43.432	45.749	12.431	3.806	-	16.237	0	(14.043)	339
Fendi	378		378	1.884		4.741	6.625	596	(4.163)	-
Related Parties	2.695	43.432	46.127	14.315	3.806	4.741	22.862	596	(18.206)	339
Dec 2022	Current Assets	Non-current Assets	TOTAL ASSETS	Trade payables	Current Tax liabilities	Non-current liabilities	TOTAL LIABILITIES	Revenues	Other costs and charges	Taxation
Design Holding	2.637	43.431	46.068	12.254	5.650	-	18.859	0	(15.827)	(1.494)
Fendi	962	-	962	936	-	5.331	6.267	434	(168)	-
Related Parties	3.599	43.431	47.030	13.190	5.650	5.331	25.126	434	(15.995)	(1.494)

# **Consolidated Profit or Loss statement**

#### **30 REVENUES**

Details about Other revenues and income are provided in the following table.

	December 31 2023	December 31 2022
Revenues from contracts with customers	784.854	844.048
Other revenues	5.980	3.920
Total revenues	790.834	847.968

The Financial Review describes the Revenues from contracts with customers by group of companies, by brand, geographical area and distribution channel.

The other revenues include the gain related to the FLOS store in Rome, sold in the period.

### **31 PURCHASES OF RAW MATERIALS AND CHANGES IN INVENTORIES**

The details of Purchases of raw materials and changes in inventories are as follows:

	December 31	December 31
Cost of Sales	2023	2022
Purchases of raw materials, semifinished goods, finished products	(187.890)	(237.145)
Purchase of various other materials	(4.595)	(7.970)
Variation in stocks	(15.301)	17.238
Write-down/Reversal of inventories	(3.544)	(4.019)
Total	(211.330)	(231.896)

### 32 PERSONNEL COSTS

Details about Personnel costs and the average number of Group employees (FTE – full time equivalent) are broken down as follows:

	December 31	December 31
	2023	2022
Salaries and wages	(129.340)	(134.382)
Stock options plans	153	(245)
Social security contributions	(19.260)	(16.997)
Employee severance indemnities and pension charges	(6.888)	(7.130)
Other personnel costs	(7.667)	(6.502)
Total	(163.002)	(165.255)

	December 31 2023	December 31 2022
Executives	74	70
White-collar	1.422	1.467
Blue-collar	636	733
Total	2.132	2.271

# **33 SERVICE COSTS**

The details of Service costs are as follows:

	December 31 2023	December 31 2022
Contractor work and outsourced production work	(40.381)	(46.364)
Fees, royalties, expenses for advertiving and communication	(77.429)	(86.915)
Transport and customs expenses	(36.028)	(44.258)
Utilities, Maintenance and IT expenses	(20.723)	(21.047)
Advisory services	(11.991)	(12.610)
Statutory Auditors & External Auditors	(2.576)	(2.880)
Travel and lodging expenses	(7.497)	(7.676)
Exp. for training, 3rd party personnel, banking and sundry admin. services	(9.775)	(9.215)
Insurances, patents and trademark, telephone and mail expenses	(3.970)	(3.915)
Consultant costs related to business combination	(1.521)	(2.405)
Management Fees	(11.527)	(11.849)
Total	(223.419)	(249.133)

# **34 PROVISIONS**

The (Accruals)/reversals for the period are below reported:

	December 31	December 31
	2023	2022
Provisions for pension liabilities and the like	(573)	(456)
Provision for product warranty	(436)	(378)
Provision for risk and charges	(322)	(1.007)
Allowance for bad and doubtful debt	(899)	(777)
Total	(2.230)	(2.617)

# **35 OTHER COSTS AND CHARGES**

The Other costs and charges comprise the following:

	December 31 2023	
Property services	(4.730)	(3.902)
Other services and EDP licence fees	(1.340)	(1.258)
Other taxes and duties	(2.328)	(2.291)
Membership and subscriptions included internet	(676)	(667)
Gifts and charitable donations	(461)	(1.077)
Purchase of office supplies and consumables	(825)	(1.124)
Other income / expenses	(2.170)	(4.906)
Cleaning, security and other operating costs	(2.101)	(3.539)
Total	(14.629)	(18.765)

# 36 AMORTIZATION, DEPRECIATION AND IMPAIRMENT

The details of Amortization, depreciation and impairment are provided in the following table:

	December 31 2023	December 31 2022
Amortization of intangible assets	(19.334)	(14.331)
Depreciation of tangible assets	(17.281)	(16.015)
Write-down of fixed assets	(1.723)	(257)
Depreciation of right of use (IFRS 16)	(17.698)	(14.628)
Total	(56.036)	(45.230)

# **37 FINANCIAL INCOME AND EXPENSES**

	December 31	December 31
	2023	2022
Interest income	3.476	1.676
Exchange gains realized and unrealized	5.150	6.320
Financial income	8.626	7.997
Interest Expense	(82.242)	(57.560)
Interest Expense on lease Liabilities (IFRS16)	(5.693)	(5.062)
Exchange loss realized and unrealized	(6.689)	(6.412)
Financial expenses	(94.625)	(69.033)

Total Financial income/(expenses) (85.998)	(61.036)
--	----------

Financial income amount to Euro 8,6 million and higher than the same period of last year, however with a different composition between gains on exchange rates and the interest income.

Financial expenses amount to Euro 94,6 million, higher compared the same period of 2022 (Euro 69 million) due to the interest rate increase. Below the detail of the financial expenses:

- interest expenses, equal to Euro 82,3 million, include:
  - o the accrued interest charges on bonds (fixed and floating) for Euro 66 million,
  - o interest expense on revolving credit facilities and other loans for Euro 6,3 Million,
  - release of amortized costs on bonds for Euro 10 million, including the reversal of amortized of the Bond reimbursed on November 2023 (Eur 400 million);
- interest expenses on lease liabilities (for the application of IFRS 16) of Euro 5,7 million.
- Exchange loss realized and unrealized of Euro 6,7 million;

# **38 TAXATION**

	December 31	December 31
	2023	2022
Current Taxes	(24.021)	(29.335)
Deferred Taxes	3.884	3.117
Total	(20.137)	(26.218)

	December 31 2023
Income/(loss) before taxes	34.189
Theoretical tax rate % of the Group (average of the Group)	27,5%
Theoretical taxation	(9.398)
Prior year's taxes Non-deductible expenses or non-taxable income Tax losses generated in the year on which no deferred tax assets were recognized Other effect, including different tax rates on foreign companies	176 (8.837) (1.385) (693)
Effective taxation	(20.137)
Effective tax rate % on result before taxes	58,9%

The tax rate for the year is particularly high (59% of the Income before taxes) due to the growing nondeductibility of the interest expense: the increase in the absolute value of interests and a reduction in the gross operating income of Italian companies in 2023, determined a lower deductibility with consequent increase of the consolidated tax rate.

Although the Pillar Two rules have not yet come into force in the 2023 tax period, the Group has carried out an assessment of its potential exposure to the supplementary tax system (top up tax). This regulation provides that international groups with consolidated revenues equal to or greater than Euro 750 million are subject to an effective tax rate (ETR) of no less than 15% in each jurisdiction in which they operate. This assessment, carried out on the latest available data from the Group, gave a positive result and the Group does not expect significant impacts in terms of supplementary tax compared to what is already represented in the financial statements. This analysis is based on data from the 2023 financial year and differences in future revenues, costs, local tax regimes etc. could influence the conclusions reached here; furthermore, the estimated calculation is based on complex regulations that have recently been issued and whose interpretations will be progressively integrated.

# 39 EARNINGS PER SHARE (EPS)

Basic EPS is calculated by dividing the profit for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year.

Diluted EPS is calculated by dividing the profit attributable to ordinary equity holders of the parent (after adjusting for interest on the convertible preference shares) by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

The following table reflects the income and share data used in the basic and diluted EPS calculations:

	December 31 2023	December 31 2022
Group net income / (loss) in Euro	15.210	48.860
Weighted average number of ordinary shares for basic EPS*	5.102	5.102
Basic and diluted earnings / (losses) per share in Euro, calculated on weighted average number of shares	3,0	9,6

# 40 EVENTS AFTER THE REPORTING PERIOD

Please refer to the Financial review.

The complex and uncertain macroeconomic scenario could continue to impact the global economy in 2024. In such an uncertain situation, the management is not in a position to issue a guidance for the coming months.

These Consolidated Financial Statements, consisting of the Statement of Financial Position, Statement of Profit/Loss for the period, Statement of Other Comprehensive Income, Statement of Changes in Equity, Statement of Cash Flows and Explanatory Notes, provide a true and fair representation of the Group's financial position and the income for the period, in accordance with the results of the accounting records.

Milan, April 22, 2024

On behalf of the Board of Directors

The Chairman Piero Canzani

# Independent Auditors' Reports December 31, 2023

Audit firm: EY S.p.A.



# Design Holding S.p.A.

Consolidated financial statements as at December 31, 2023

Independent auditor's report pursuant to article 14 of Legislative Decree n. 39, dated 27 January 2010



EY S.p.A. Via Meravigli, 12 20123 Milano Tel: +39 02 722121 Fax: +39 02 722122037 ev.com

Independent auditor's report pursuant to article 14 of Legislative Decree n. 39, dated 27 January 2010 (Translation from the original Italian text)

To the Shareholders of Design Holding S.p.A.

## Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the consolidated financial statements of Design Holding Group (the Group), which comprise the consolidated statement of financial position as at December 31, 2023, and the consolidated statement of income, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as at December 31, 2023, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISA Italia). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We are independent of Design Holding S.p.A. in accordance with the regulations and standards on ethics and independence applicable to audits of financial statements under Italian Laws. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Directors and Those Charged with Governance for the Consolidated Financial Statements

The Directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union, and, within the terms provided by the law, for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

The Directors are responsible for assessing the Group's ability to continue as a going concern and, when preparing the consolidated financial statements, for the appropriateness of the going concern assumption, and for appropriate disclosure thereof. The Directors prepare the consolidated financial statements on a going concern basis unless they either intend to liquidate the Parent Company Design Holding S.p.A. or to cease operations, or have no realistic alternative but to do so.

EY S.p.A. Sodo E.copale: Via Moravigii, 12 - 20123 Milano Sodo Sacondaria: Via Lombardia, 31 - 00187 Roma Capitale Sociale Euro 2.600.000.001.v. Iscritta alla S.O. dei Registro delle Imprese presso la CCIAA di Milano Monza Brianza Lodi Codice Riscale e numero di liscrizione 00434000564 - numero R.E.A. di Milano 6061588 - P.IVA 00891231003 Iscritta al Registro Revisori Legali al n. 70945 Pubblicato sulla G.U. Suppl. 13 - IV Senie Spaciale del 17/2/199

A member firm of Ernst & Young Global Limited



The statutory audit committee ("Collegio Sindacale") is responsible, within the terms provided by the law, for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing (ISA Italia) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with International Standards on Auditing (ISA Italia), we have exercised professional judgment and maintained professional skepticism throughout the audit. In addition:

- we have identified and assessed the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, designed and performed audit procedures responsive to those risks, and obtained audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- we have obtained an understanding of internal control relevant to the audit in order to design
  audit procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Group's internal control;
- we have evaluated the appropriateness of accounting policies used and the reasonableness of
  accounting estimates and related disclosures made by the Directors;
- we have concluded on the appropriateness of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to consider this matter in forming our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern;
- we have evaluated the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- we have obtained sufficient appropriate audit evidence regarding the financial information of the entities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We have communicated with those charged with governance, identified at an appropriate level as required by ISA Italia, regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



### Report on compliance with other legal and regulatory requirements

Opinion pursuant to article 14, paragraph 2, subparagraph e), of Legislative Decree n. 39 dated 27 January 2010

The Directors of Design Holding S.p.A. are responsible for the preparation of the Report on Operations of Group Design Holding as at December 31, 2023, including its consistency with the related consolidated financial statements and its compliance with the applicable laws and regulations.

We have performed the procedures required under audit standard SA Italia n. 720B, in order to express an opinion on the consistency of the Report on Operations, with the consolidated financial statements of Design Holding Group as at December 31, 2023 and on its compliance with the applicable laws and regulations, and in order to assess whether it contains material misstatements.

In our opinion, the Report on Operations is consistent with the consolidated financial statements of Design Holding Group as at December 31, 2023 and comply with the applicable laws and regulations.

With reference to the statement required by art. 14, paragraph 2, subparagraph e), of Legislative Decree n. 39, dated 27 January 2010, based on our knowledge and understanding of the entity and its environment obtained through our audit, we have no matters to report.

Milan, April 22, 2024

EY S.p.A. Signed by: Gabriele Grignaffini, Auditor

This report has been translated into the English language solely for the convenience of international readers.